

THE RAMCO CEMENTS LIMITED

Corporate Office: Auras Corporate Centre, V Floor, 98-A, Dr. Radhakrishnan Salai, Mylapore, Chennai - 600 004, India. Tel: +91 44 2847 8666 Fax: +91 44 2847 8676 Website: www.ramcocements.in Corporate Identity Number: L26941TN1957PLC003566

7 August 2018

National Stock Exchange of India Limited, Exchange Plaza, Bandra-Kurla Complex, Bandra (E), Mumbai – 400 051.

Scrip Code:RAMCOCEM

BSE Limited,

Floor 25, "P.J.Towers", Dalal Street,

Mumbai – 400 001.

Scrip Code:500260

Dear Sirs,

Sub: Intimation of Investor Meet

Pursuant to Clause 15 of Schedule III, Part A, Para A read with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that an Investors' meet is scheduled on 9.8.2018 at Mumbai. The schedule for the meeting is given in the annexure.

Pursuant to Regulation 46(2)(o) of LODR, we enclose copy of investor presentation on the Company's performance for the quarter ended 30th June 2018.

Thanking you,

Yours faithfully, For THE RAMCO CEMENTS LIMITED,

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K.SELVANAYAGAM SECRETARY

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	Ramco Cements
	August 9, 2018
10:30AM - 11:30AM	Anupam Tiwari (Axis Mutual Fund)
	Bharat Lahoti (Edelweiss Mutual Fund)
•	Pratik Dharmshi (Edelweiss Mutual Fund) -
	Mayur Bhurke (HDFC Standard Life Insurance)
· · · -	Sneha Tulsyan (ICICI Prudential Life Insurance)
	Pritesh Chheda (Lucky Securities)
	Tejal Shah (Reliance Life Insurance)
-	Rajeev Tewari (Tata AlA Life Insurance)
	Anirban Ray (Tata AlA Life Insurance)
· · · · · · · · · · · · · · · · · · ·	DEEPAK JAIN (Subhkam Ventures (I) Private Limited)
11:30AM - 12:30PM	Ajit Motwani (Bharti Axa Insurance)
•	Nitesh Jain (Birla Sun Life Asset Management)
	Anurag Jain (Canara HSBC OBC Life Insurance)
	Balwindar Singh (Canara HSBC OBC Life Insurance)
	Akshit Gandhi (Kotak Mahindra Asset Management Company)
	Alok Ranjan (L&T Investment Management) Sitaram Agarwal (Treeline Advisors)
	Akash Singhania (MOTILAL OSWAL AMC)
· ·	Naveen (Florintree Advisors Pvt Ltd).
· · · · ·	Mihir Jhaveri (Avendus Capital Alternate Strategies Pvt. Ltd.)
12:30PM - 1:30PM	Lunch-Break
1:30PM - 2:30PM	Ramchandra Hegde (Amansa Capital)
	Dheeresh Pathak (Goldman Sachs Asset Management (India) Pvt. Ltd.)
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Padmaselvan Lakshmanarajan (Wealth Advisors)	·	Sarvana Kumar (LIC MF (Pension))	•.
	-	Kamlesh Ratadia (White OAK Capital)	
Alok Baadkar (India Firstlife Insurance)		Padmaselvan Lakshmanarajan (Wealth Advisors)	
	3:30PM - 4:30PM	Alok Baadkar (India Firstlife Insurance)	
	· · · · · · · · · · · · · · · · · · ·	Trideep Bhattacharya (AXIS ASSET MANAGEMENT (PMS))	•

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August 9 10, 20 B	Strand Apall Mumberrage House & DBS	VICKERS
	Mangesh Bhadang (Param Capital Research Pvt Ltd)	
i i	Daljeet Kohli (Veda Investment Managers)	
	Prathmesh A (Prime India Opportunity Fund Ltd)	•
	Sandeep Baid (Quest Investment Advisors Pvt Ltd.)	

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THE RAMCO CEMENTS LIMITED

PERFORMANCE FOR THE QUARTER ENDED 30TH JUNE 2018

SALES

-	(In Lac	(In Lac Tonnes)		
Sale Volume	For the qua	arter ended		
	30.6.2018	30.6.2017		
Domestic	25.77	21.24		
Exports	0.37	0.26		
Total	26.14	21.50		

HIGHLIGHTS OF STANDALONE FINANCIAL RESULTS

		(Rs in	crores)
No	Details	For the qua	arter ended
· · · · · · · · · · · · · · · · · · ·	Details	30.6.2018	30.6.2017
1	Revenue, net of duties and taxes	1224.80	1034.06
2	Operating Profit	255.20	295.68
· 3	Depreciation	73.46	72.00
4	Interest	11.44	15.45
5	Tax Expenses	45.32	52.42
6	Net Profit (2-3-4-5)	124.98	155.81
7	Other Comprehensive Income, net of tax	-0.07	0.23
8	Total Comprehensive Income after tax (6+7)	124.91	156.04

CEMENT

During the quarter under review, the sale of cement for the Company was at 26.14 Lac tons compared to 21.50 Lac tons of the corresponding previous year, showing an increase of 22%.

MARKET

Though there has been volume growth of 22% during the current quarter compared to previous corresponding period, the realisation has impacted adversely due to pressure on prices, increase in transportation cost due to diesel price increase and increase in lead distance.

COST

Average diesel price had increased by 20% YoY, which had resulted in the increase in transportation cost of both raw materials and finished goods. During the current quarter, the cost of pet coke and coal had also steeply increased.

WIND POWER

During the quarter under review, the division has generated 673 Lac units as against 935 Lac units of the corresponding period of previous year due to delay in onset of wind season and intermittent grid stoppages. The Income from the division for the quarter ended 30-6-2018 was Rs.18.67 Crores as against Rs.25.93 Crores of the corresponding period of the previous year.



Page 1 of 2

LEGAL

Competition Commission of India (CCI) had vide its order dated 31.8.2016, held that leading cement companies, including our Company and Cement Manufacturers Association (CMA) had contravened the provisions of Section 3(1) read with Sections 3(3)(a) and 3(3)(b) of the Competition Act, 2002 and the subject cement companies had been imposed penalties of which the penalty for our Company was Rs.258.63 crores. The Company had appealed against the order and the appellate authority - National Company Law Appellate Tribunal (NCLAT) had dismissed the appeal by its order dated 25.7.2018. The Company proposes to go on appeal to Supreme Court against the order of NCLAT. The Company believes that it has a good case and hence no provision is made.

SUBSIDIARY COMPANY - RAMCO WINDFARMS LIMITED

For the quarter ended 30th June 2018, the Company has generated 95 lakh units, with a monetary value of Rs.3.81 crores, as against 159 lakh units generated during the corresponding quarter of the previous year, with a monetary value of Rs.6.38 crores. The reduction in power generation is due to delay in onset of wind season and intermittent grid stoppages.

Place : Rajapalayam Date : 02-08-2018



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