

Spa
L'OCCITANE
spa by
CLARINS

Spa
L'OCCITANE
spa by
CLARINS

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WARREN•TRICOMI®

WARREN•TRICOMI®

WARREN•TRICOMI®

WARREN•TRICOMI®

WARREN•TRICOMI®

ELLE
spa&salon

ELLE
spa&salon

levo
The premier word-class Spalon.

levo
The premier word-class Spalon.

S SANGHVI

ELEMIS

ELEMIS

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ELEMIS

[H] HOLYFIELDGYMS

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THE ART of
SHAVING®
NEW YORK

ROSSANO
FERRETTI

THE ART of
SHAVING®
NEW YORK

ROSSANO
FERRETTI

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THE ART of
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NEW YORK

ROSSANO
FERRETTI

3-2-1
Ramona
BRAGANZA

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BRAGANZA

A GLOBAL LEADER IN BEAUTY & LIFESTYLE WELLNESS

A global 360 degree beauty, lifestyle & wellness Group

CONSULTANCY

Spa | Salon | Gym | Clubhouse

Beauty & Wellness

Spa L'OCCITANE | Spa by Clarins
Warren Tricomi | Elle Spa & Salon
Rossano Ferretti | Levo Spalon
The Art of Shaving Men's Grooming

Fitness

Holyfield Gyms | Ramona Braganza

Clubhouse Management

Residential | Commercial

SERVICES



PRODUCTS

ELEMIS

BRANDS & TERRITORY RIGHTS

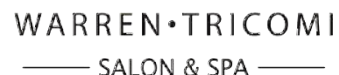
INDIA



INDIAN OCEAN



MIDDLE EAST



USA



70+ Locations

From Leading Hotels like Ritz Carlton & JW Marriott to boutique properties like SLH Hotels to the Most Luxurious Residential Developments including a Philippe Starck Project

Spa L'OCCITANE

12 Locations

- Mumbai – 1 Location
- Gulmarg – 1 Location
- Mussoorie – 1 Location
- Manali – 1 Location
- Pune – 1 Location
- Kolkata – 1 Location
- Jhillai – 1 Location
- USA – 3 Location
- UAE – 1 Location
- Sri Lanka – 1 Location

Elemis

2 Locations

- Goa – 1 Hotel Location
- Gurgaon – 1 standalone location

Warren Tricomi Salon & Spa

9 Locations

- Mumbai – 1 Location
- Delhi NCR – 2 Locations
- Bangalore – 1 Location
- Chennai – 2 Locations
- Goa – 1 Location
- Mussoorie – 1 Location
- Pune – 1 Location

3-2-1 Fitness Studio

1 Locations

- Mumbai – 2 Locations

Rossano Ferretti

1 Location

- New Delhi – 1 Hotel Location

Spa By Clarins

1 Location

- Goa – 1 Hotel Location

Levo Spalon

1 Location

- Gurgaon – 1 Standalone Location

ELLE Spa & Salon

10 Locations

- UAE – 1 Hotel Location
- Pune – 1 Standalone Location
- Goa – 1 Hotel Location
- Mumbai – 2 Locations
- Chennai – 1 Location
- Delhi – 1 Hotel Location
- Jaipur – 2 Hotel Locations
- Kolkata – 1 Hotel Location

Holyfield Gyms

13 Locations

- Pune – 5 Locations
- Mumbai – 3 Locations
- Chennai – 3 Locations
- Delhi NCR – 2 Location

THE LOCATIONS IN INDIA



Sanghvi Group Has Built A Pan – India Presence Across 14 Cities

The Locations Are a Mix of Luxury Hotel Locations, Standalone Locations and Locations In Real Estate Developments

AN ICONIC START OUTSIDE OF INDIA



Within 12 months of being given the international license by L'OCCITANE, Sanghvi Group has successfully launched the international business with iconic Spas in the US, Middle East & Indian Ocean

USA

Ritz Carlton San Francisco

Intercontinental Wharf DC

The San Clemente California (Autograph Collection)

+ half a dozen more locations under discussion

Middle East

InterContinental Fujairah Resort

Marriott Hotel Downtown Abu Dhabi

+ A dozen projects under discussion

Sri Lanka

Galle Face Hotel Colombo

+ Asia's most historic hotel

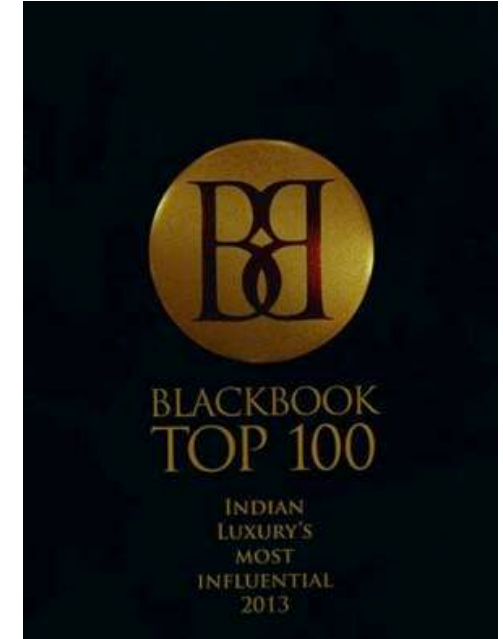
INTRODUCTION TO SANGHVI GROUP PR

Recognition From:

- Conde Nast
- Robb Report
- GQ
- Vogue
- Harpers Bazaar
- Elle Décor
- Femina
- Asia Spa
- Travel & Leisure
- Business Today
- LuxuryFacts.Com
- Haute Living
- NY Times
- Mint – Wall Street Journal
- Economic Times
- Hindustan Times
- Financial Express
- Times of India
- Mid-Day
- The Telegraph
- Asian Age
- Financial Chronicle
- The Week
- Sunday Guardian

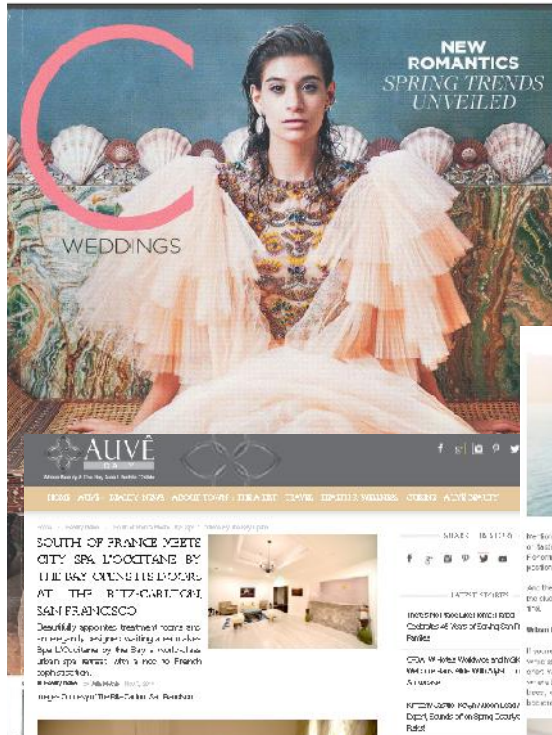
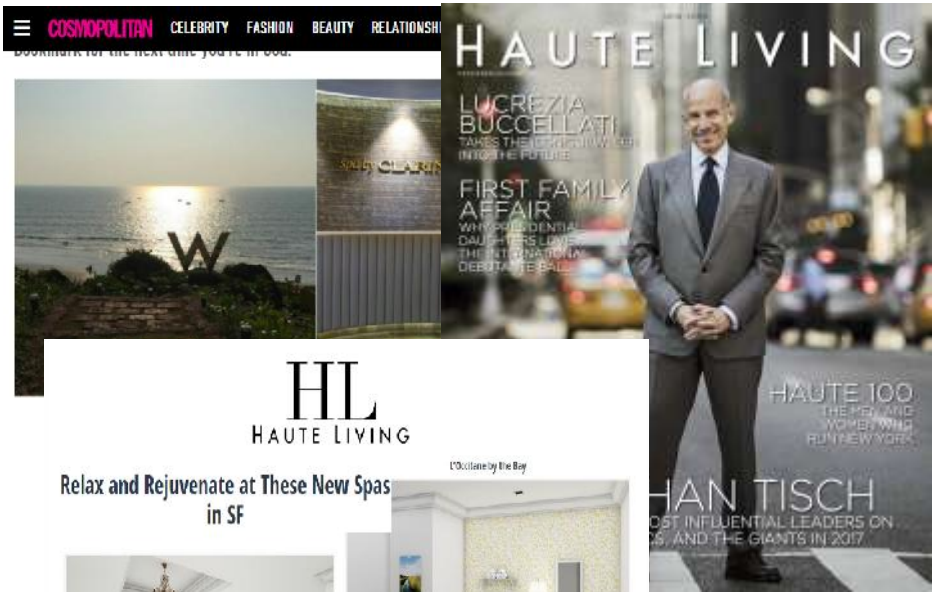


Covered by Forbes and Rated Spa
L'OCCITANE by the Bay
at The Ritz-Carlton, San Francisco As One Of
The Top Six Spas



BlackBook selected Sanghvi As Amongst
The Most Influential in Luxury in India

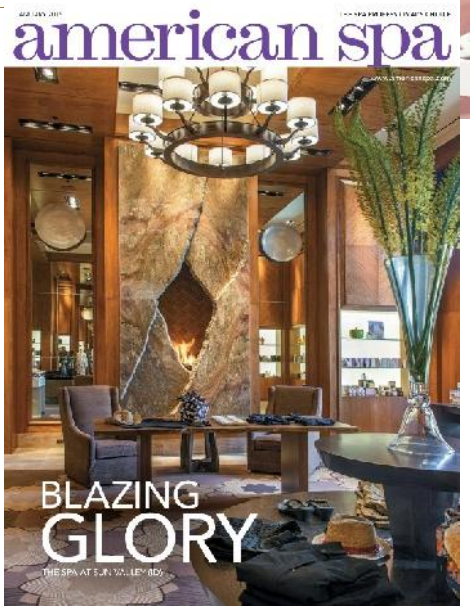
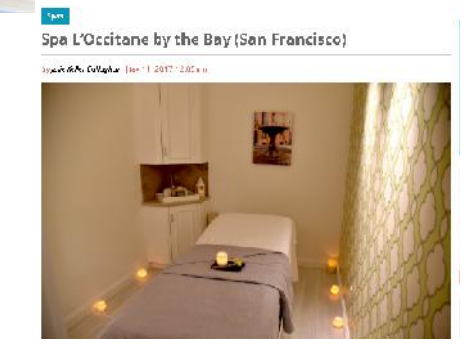
RECENT MEDIA COVERAGE



South of France Meets City Spa L'Occitane by the Bay Opens in San Francisco
 At the intersection of style and wellness, L'Occitane by the Bay is a new spa in San Francisco. The spa is a modern take on the French spa experience, offering a range of treatments and services. The spa is located in the heart of the city, making it a convenient destination for both locals and tourists.

american spa
 american spa is a leading wellness and spa brand. The brand is known for its high-quality products and services. The brand is committed to providing a relaxing and rejuvenating experience for its customers.

CONDÉ NAST Traveler
 "If L'Occitane has a superpower, it's combination of superior massages, excellent customer service, and great products" Condé Nast Traveler



ICONIC BLUE CHIP ROSTER OF PARTNERS

Ritz Carlton

- Covered by Forbes twice since inception, the L'Occitane Spa at the Ritz Carlton SFO has been rated as amongst the Best New Spas in the USA

JW Marriott

- First time ever outsourcing Spa operations in India
- Present in 2 JW Marriott Properties

InterContinental Hotels Group

- UAE's First L'Occitane Spa at the Intercontinental Resort & Spa Fujairah

W Hotels

- India's first iconic W Hotel in Goa

Accor Hotels

- Multiple projects with Accor Hotels

Yoo by Philippe Starck

TVH Developers & VGN Developers, Chennai

- Leading developers in Chennai

Panchshil, Kolte Patil & ABIL Group, Pune

- Leading developers in Pune

Godrej Properties

- One of the largest business houses of India

Lodha Developers

- Mumbai's largest & one of India's top Developers
- Have 5 locations with them

Raheja Developers

- One of India's largest developers

**MOST PARTNERS HAVE STARTED WITH ONE LOCATION
& ENDED UP SIGNING MULTIPLE PROJECTS WITH SANGHVI GROUP**

Spa
by L'OCCITANE



SPA L'OCCITANE



L'OCCITANE Spas is One Of The Strongest Luxury Spa Brands In The World

- Stores in Over 100 Countries and Luxury Spas In 22 Countries
- Only Spa Brand To Feature In World's Top 50 brands Ranking By Financial Times
- Strong Brand Awareness And Recognition In Asia, Middle East, Europe and Americas Brand Brings The Essence Of Luxurious Mediterranean Wellbeing
- Brand Involved From Conceptualization, Design To PR, Marketing, Launch & Operations
 - L'OCCITANE Spas have received recognition from every major Magazine And Newspaper
 - From Vogue to Elle to GQ to Hello! to L'Officiel to Conde Nast etc.

SPA L'OCCITANE

USA

THE RITZ-CARLTON, SAN FRANCISCO



The Ritz-Carlton, San Francisco, is San Francisco's AAA Five Diamond hotel and has long been a landmark destination for tourists and locals alike.

Spa by L'Occitane at The Ritz-Carlton is arranged with beautifully appointed treatment rooms and an elegantly designed waiting area makes Spa L'Occitane by the Bay a world-class urban spa retreat with a nod to French sophistication.

SPA L'OCCITANE

MUMBAI



An 8,000 sqft Mediterranean Wellness Sanctuary

In a Magnificent Standalone Building

In Lower Parel, Mumbai

SPA L'OCCITANE

MUMBAI



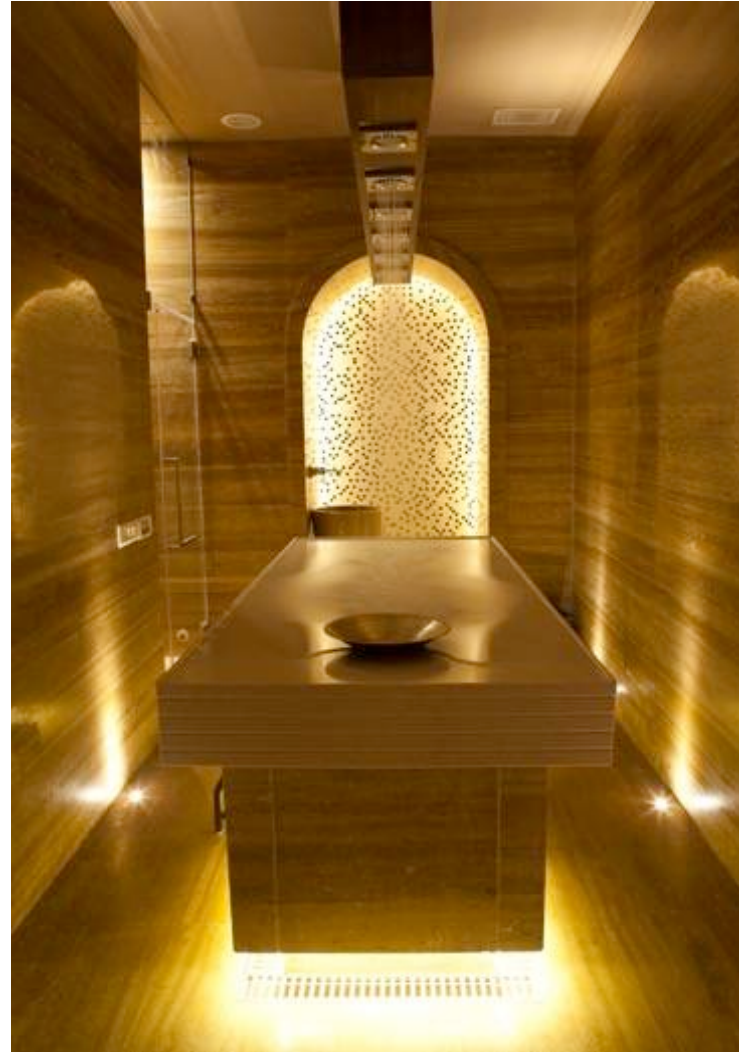
Relax in A water ensconced lounge, before and after your treatment



Compliment signature L'OCCITANE therapies with soaking ceremonies and emollient properties in free standing bathtubs and private steam chambers in every treatment room

SPA L'OCCITANE

MUMBAI



Provencal scrubs and wraps in one of Mumbai's first heated stone hammam beds



Experience Ayurveda in A luxuriously traditional setting

SPA L'OCCITANE

MUMBAI



Breathe fresh with 20ft living green wall overlooking the spa courtyard

SPA L'OCCITANE

GULMARG

KHYBER HOTEL



Set in India's most luxurious ski destination is spa Khyber by L'Occitane. Khyber is one of India's most luxurious boutique hotels with 85 keys set amidst the pristine nature of Gulmarg.

When GQ reviewed this spa, they quoted 'it was the best massage they have ever had'

SPA L'OCCITANE

MANALI

SPAN Resort



Set on the banks of the rocky river and ensconced in the absolute purity of nature, this stunning location is set to create an unparalleled holistic wellbeing experience.

The hotel has been refurbished by celebrity designer Suzanne Roshan and with signature treatments in the spa using the natural stones of the river bed along with award winning L'Occitane therapies in riverside cabanas, La Riviere Spa By L'Occitane will transform Manali into one of India's most popular wellness destinations

SPA L'OCCITANE

MUSSOORIE

JW MARRIOTT



L'Occitane has unveiled A luxury spa in the 115 key JW Marriott hotel in Mussoorie.

Spread across 6,000 sqft, the L'Occitane spa boasts 5 oversized treatment rooms each with its own steam, shower along with two couple suites with free-standing bathtubs. With an unmatched location in the hills, the L'Occitane spa at the JW Marriott Mussoorie, redefines pampering and the hill station experience in India.

SPA L'OCCITANE

PUNE

YOO BY PHILIPPE STARCK



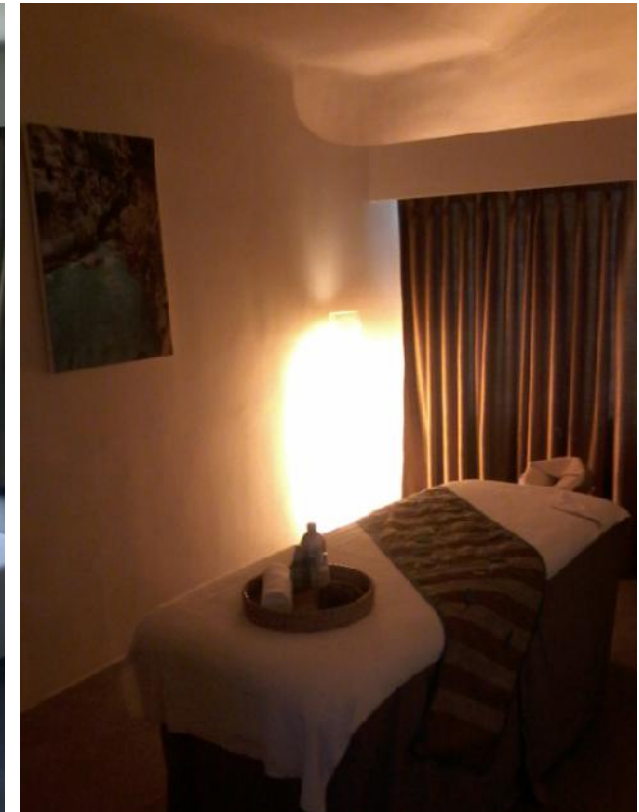
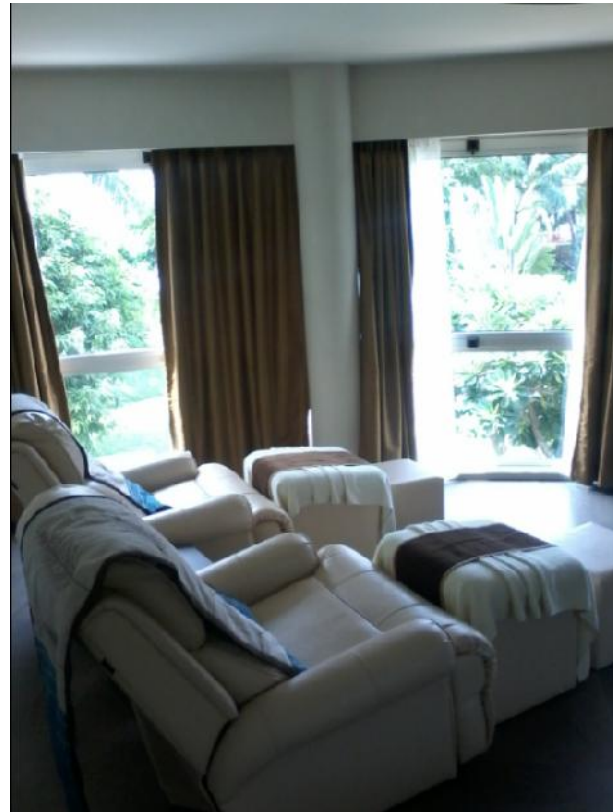
In what is being billed as the largest non-hotel spa in India, the Spa By L'OCCITANE at the iconic Yoo by Philippe Starck development in Pune will set the global standard for luxury pampering.

Set in a 5 acre rainforest, the Spa By L'Occitane features more than 10 treatment rooms, outdoor showers and spaces, a large relaxation lounge, yoga and mediation pavilions, hammam and lots more.

SPA L'OCCITANE

KOLKATA

ANAYA SPA BY L'OCCITANE
ON THE BANKS OF THE GANGES



The 14,000 sqft Anaya Spa By L'Occitane is one of the largest and most luxurious spas in eastern India. A 90 minute drive from bustling Kolkata lies this exquisite boutique hotel Ganga Kutir and the gorgeous Anaya Spa By L'OCCITANE.

Set in lush greenery and on the banks of the Ganges, Anaya Spa By L'Occitane features more than 10 treatment rooms, outdoor spaces, a large relaxation lounge, yoga and mediation pavilions, couple's suites and lots more.

SPA L'OCCITANE

JHILLAI

SPA BY L'OCCITANE

300 YR OLD PALACE IN RAJASTHAN



Since before 1700 AD, Jhillai fort & palace has been the residence to India's nobility. This historic fort & palace is now being converted into A luxury boutique hotel and wellness resort through an extensive remodelling.

The 10,000 sqft Spa By L'Occitane will provide a holistic wellbeing experience and position Jhillai fort as India's leading wellness retreat. Set in between the expansive palace grounds and historic fort, the Spa By L'OCCITANE will have A unique indoor-outdoor experience along with the culmination of natural herbs from the palace gardens with natural L'OCCITANE products.

SPA L'OCCITANE

UAE

InterContinental Fujairah Resort



UAE's first L'Occitane Spa at the New Intercontinental Fujairah Resort is spread across 20,000 square feet.

SPA L'OCCITANE

SRI LANKA

Galle Face Hotel, Colombo



Indian ocean's first L'Occitane spa is set to open at the 152 year old iconic Galle Face Hotel Colombo, which also happens to be the oldest hotel in Asia.

SPA L'OCCITANE

USA

InterContinental Washington D.C. –
The Wharf



The InterContinental Washington D.C. – The Wharf is the newest addition to the reimagined Wharf neighbourhood. Perfectly placed on the beautiful Potomac River

SPA L'OCCITANE

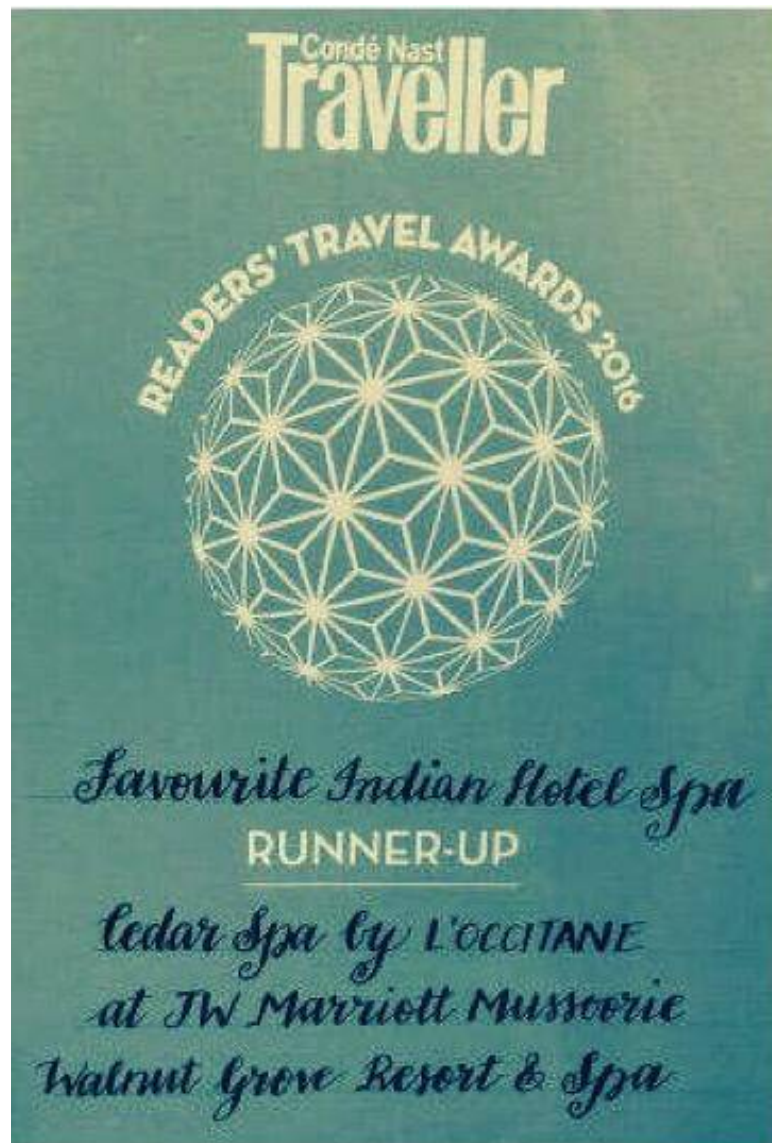
USA

The San Clemente California
(Autograph Collection)



AWARDS TO SPA L'OCCITANE

Spa L'Occitane Regularly Wins All
The Leading Spa Awards.



Within Three Months of Launch Forbes Has Rated Spa L'OCCITANE by the Bay at The Ritz-Carlton, San Francisco As One Of The Top Six Spas



“The partnership reflects the utmost service, luxury and standards. The result is one of the finest new spas that San Francisco has seen in awhile. “ Forbes Travel Guide

spa by
CLARINS



SPA BY CLARINS



Born In A Spa

Clarins Products And Application Techniques Are The Fruit Of Over 60 Years Of Dialogue With The Clients. Clarins Treatments Are Totally Unique. They Combine The Power Of The Clarins Touch – A Specialized And Skilful Massage – With The Purest Plant Extracts And Aromatic Essential Oils. The Result Is A Blissful Sensory Experience That Addresses The Way You Look And Feel.

SPA CLARINS

GOA

W Hotel



The new W GOA – it marks W hotels worldwide and Spa by Clarins' first property in India.

Located in the tropical paradise of North Goa's coast. The spa brings a combination of Clarins' touch – a specialized and skilful massage – with the purest plant extracts and aromatic essential oils. The result is a blissful sensory experience that addresses the way you look and feel

SPA BY CLARINS



Spa by Clarins, W Goa certificated for Best New Spa at the 11th GeoSpa asiaSpa Indian Awards 2017

WARREN•TRICOMI
—— SALON & SPA ——



WARREN TRICOMI SPA & SALON



- Featured on TV Shows such as Good Morning America, Live with Regis & Kelly, Access Hollywood, The View, America's Next Top Model & The Style Network among others, Warren Tricomi are amongst the most high profile hairdressers in USA
- With a flagship 6,100 sqft location at the legendary Plaza Hotel in New York, Warren Tricomi have luxurious locations across the USA, including one in New York on Madison Avenue and in Downtown NYC, one in the Hamptons and at Greenwich, Connecticut.

WARREN TRICOMI

BANGALORE

JW MARRIOTT



In the heart of Bangalore in UB city is the magnificent JW Marriott.

The Warren Tricomi salon at JW Marriott Bangalore

offers latest trends from NYC

WARREN TRICOMI

MUSSOORIE

JW MARRIOTT



The JW Marriott Mussoorie is JW's first resort in India and has redefined the luxury hospitality experience in the mountain resorts of India.

WARREN TRICOMI

GOA

NOVOTEL GOA RESORT AND SPA



Located in the heart of the buzzing tourist district of North Goa, is probably Goa's largest pampering and grooming destination.

Spread across 20,000 sqft, the magnificent Warren Tricomi Salon & Spa is nestled at the Novotel Goa resort and spa (formerly Grand Mercure) in Candolim, Goa.

WARREN TRICOMI

MUMBAI

K RAHEJA VIVAREA MAHALAXMI

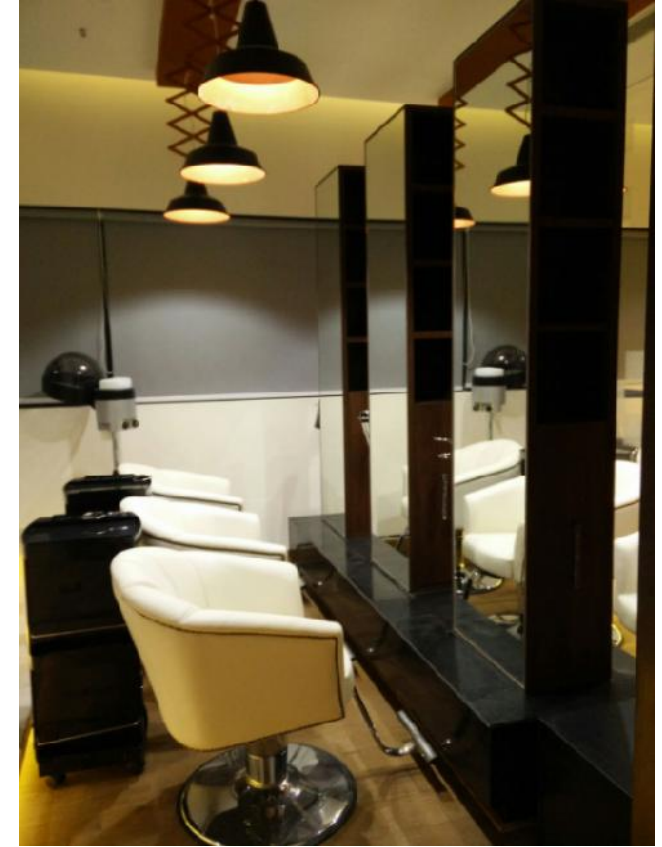


The ultra-premium residential development located in Mahalaxmi, Mumbai offers a desirable mix of infrastructure, connectivity, civic amenities and entertainment. Vivarea, Mahalaxmi stands tall arching stunning views of Mahalaxmi race course, the golf course & the Arabian sea.

WARREN TRICOMI

GURGAON

THE GRAND ARCH FROM IREO



The Grand Arch from IREO is designed to be Gurgaon's new landmark residential complex. Spread over almost 20 acres, the grand arch's unique architecture and use of state-of-the-art technology and devices will set unparalleled benchmarks of luxury, convenience and comfort.

WARREN TRICOMI

CHENNAI

VGN COAST



Located at the most happening stretch on the East Coast road, VGN Coasta is a lavish, contemporary gated community.

Residents at VGN Coasta experience latest trends from NYC along with unparalleled hair care with Kerastase, beauty care with Forest Essentials and latest nail trends offered by Warren Tricomi

WARREN TRICOMI

CHENNAI VGN PRESIDENCY



At VGN presidency, the residence won't need to search far for the best and the latest trends in hair and beauty.

WARREN TRICOMI

PUNE CASTEL ROYALE



The 5,000 sqft Warren Tricomi Salon & Spa is set to usher in a new era of grooming and pampering in the city of Pune.

Created as part of the luxurious Castel Royale development and located in the heart of Pune, Warren Tricomi Salon & Spa will boast 7 treatment rooms, a relaxation lounge, 8 styling stations, 3 manicure pedicure stations, 2 nail art stations and 1 Kerastase lounge.

WARREN TRICOMI

GREATER NOIDA

GODREJ GOLF LINKS



Godrej Golf Links, Greater Noida are Luxury Homes with the most exquisite golf views

ROSSANO
FERRETTI
H A I R S P A

ROSSANO FERRETTI



- The key to the success of Rossano Ferretti is the creation of his own method which revolutionized the understanding of hair's style and is considered one of the most respected innovations in haircutting of the past 40 years.
- The Method created by Rossano and Lorenza Ferretti is a completely new concept of hair cutting. It is all about the natural fall of the hair.
- This method allows the designer to enhance the individual beauty of every client, customizing the haircut according to the hair type and the characteristics of the individual person. In an era over-saturated by new trends and complex beauty techniques, Rossano masterfully strips beauty and hairdressing to its most natural elements, emphasizing beauty in a natural way, creating a connection between personality, body and hair, deeply renewing the image of beauty.

AT THE MOST EXCLUSIVE LOCATIONS WORLDWIDE

- The Ritz-Carlton
- Beverly Hills
- Four Seasons
- Madrid
- Geneva
- Madison Avenue
- Milan
- Paris
- Rome
- Shanghai



ROSSANO FERRETTI

NEW DELHI

The Manor



Located in the heart of New Delhi in the upscale neighbourhood of friends colony, Rossano Ferretti salon at Zehen at the manor is one of Delhi's most luxurious salons



TAOS – Birth of a legend



The Art of Shaving: a unique concept created out of the special vision of a young husband & wife team dedicated to providing the very best in skin care and shaving to men

The Story

Eric & Myriam



New York City



Lexington Ave



Pre-Shave Oil



Established 1996

*A man shaves 20,000 times in his life... it shouldn't be a chore...
it should be a cherished, indulgent experience*

Largest Male Prestige Brand In The US



Successful retail operation

- High productivity per m2
- +6 million shopper in 2014
- +155 stores nationwide

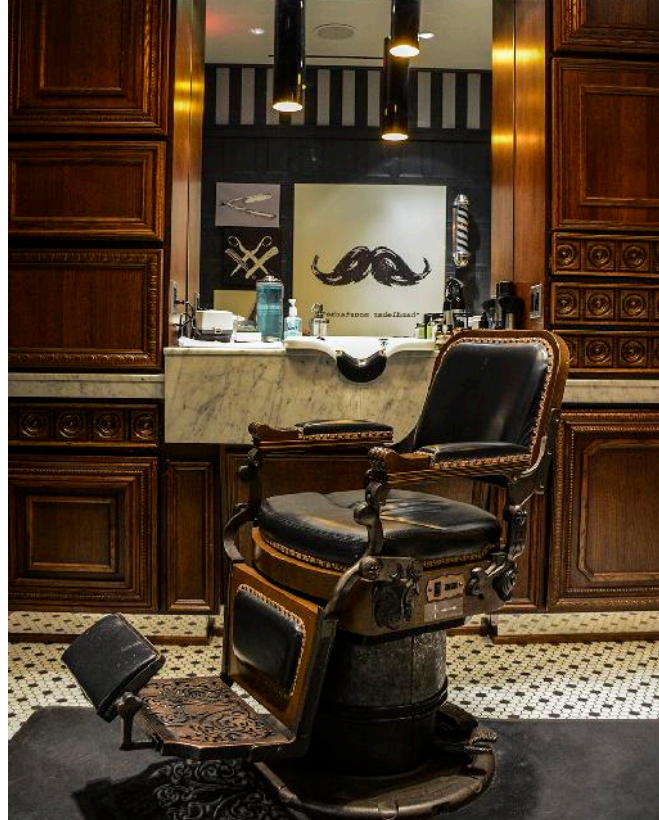
Unique Shopper Experience

- Expert advice on Shaving & Skin
- In-store Demos
- Master Barber services

Concept



The Perfect Shave Experience

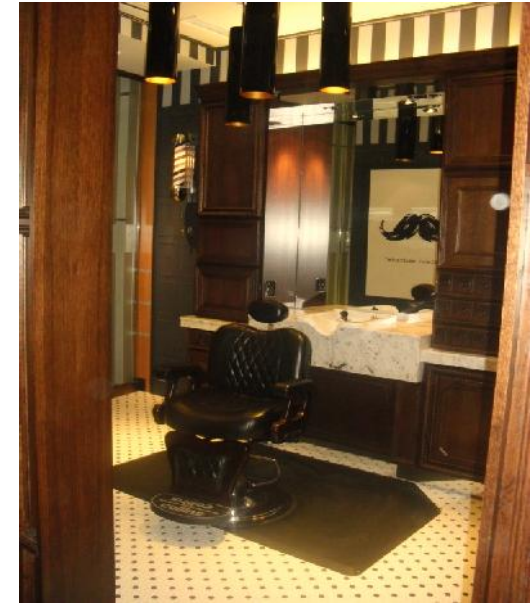


Timeless Tradition



Impeccable Taste

Locations



The logo for ELLE spa & salon, set against a dark grey square background. The word 'ELLE' is written in large, white, serif capital letters. Below it, the words 'spa & salon' are written in a smaller, lowercase, sans-serif font. 'spa' is in a teal color, and '& salon' is in a light grey color.

ELLE SALON & SPA



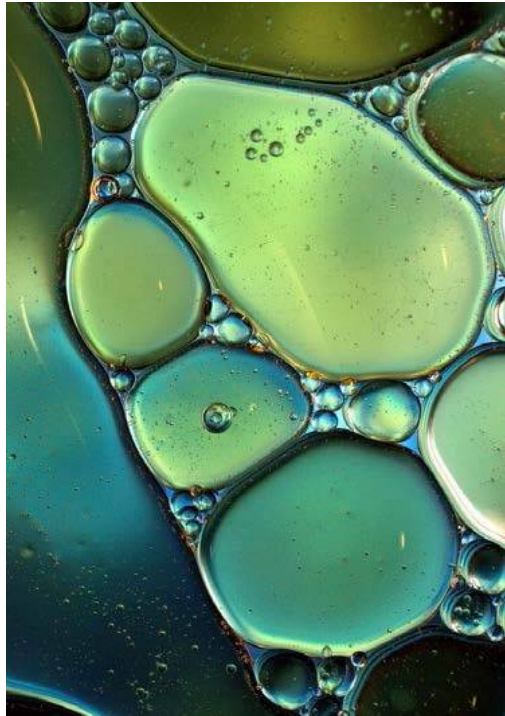
- A brand, devoted to fashion and trends, ELLE magazine has established itself as a Sparkling and Dynamic Parisian brand, which exceeds the finest expectations of luxury. Fashionable and trendy, ELLE spas epitomise the ethos and flair of Paris in a contemporary style.
- Based on the concept of Five Senses- Sight, Hearing, Touch, Smell and Taste, ELLE Spa & Salon can help guests rediscover inner peace and connect with Four Elements viz. Water, Air, Earth and Fire.

ELLE



The dawn of a fresh new pampering & wellness experience

ELLE



WATER



AIR



EARTH



FIRE

The 4 Elements: Natural elements are an essential reference for the material choice and its use. Surfaces vary from matte to shiny and smooth to rough

ELLE



HEARING



SIGHT



TOUCH



TASTE



SMELL

The 5 Senses: During an ELLE spa experience all senses must be touched

ELLE



The Colour Palette: Colours are soft and harmonious, inspired by natural elements

ELLE

WATERCOLOR



**POLISHED
CONCRETE**



**MARBLE
ARABESCATO
FANIELLO**



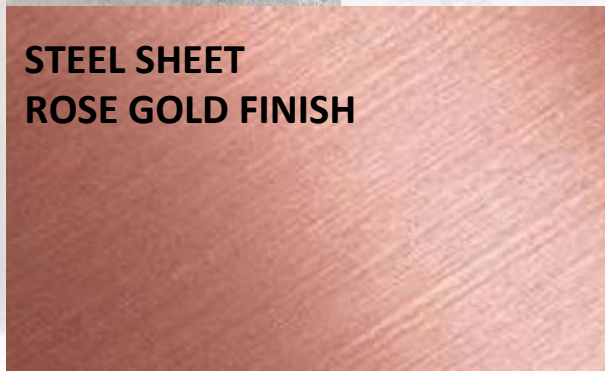
WALLPAPER ILLUSION



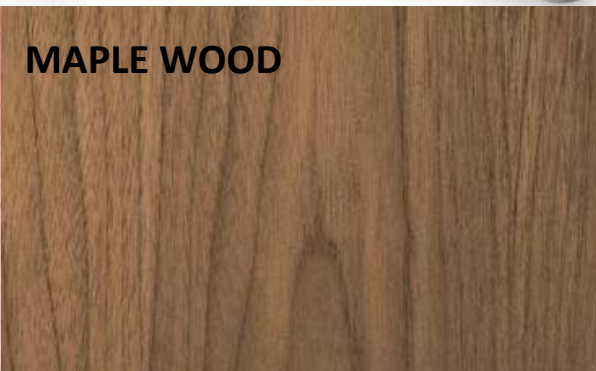
VOLCANIC STONE



**STEEL SHEET
ROSE GOLD FINISH**



MAPLE WOOD



MATERIAL REFERENCES



PLAY SOME FOOTSIÉ

SOLE DELIGHT FOOT TREATMENT 40€ / 55€
30 mins / 45 mins (with pedicure)

Reap your feet to its soothing foot treatment from Elms. Your feet will be exfoliated, smoothed, hydrated and conditioned.

RELAXING FOOT THERAPY 25€
15 mins / 30 mins (can be performed with hot stones too)

Refresh your feet with this refreshing foot treatment. Your feet will be massaged and nourished.

HAPPY HEADED

NECK AND SHOULDER MASSAGE (GOLFERS RELIEF) 25€ / 40€
15 mins / 30 mins

A relaxing treatment to get rid of tensions accumulated in neck and shoulder region. A range of different movements including application of deep kneading and compression movements on the neck and shoulder areas help increase joint mobility and flexibility in the neck and shoulder, improve blood circulation and lymphatic lead to you feeling energized and revitalized.

STRESS AWAY SHOULDER TO SCALP 25€ / 40€
15 mins / 30 mins

From your hair to your neck, with the help of your neck to the base of your skull with deep kneading, flowing massage, essential oils, transiting up your cells, creating space, washing and scrubbing scalp relaxes the neck, mind softening of the scalp, restoring comfort and mobility to the neck and shoulder area.



MENU

ELLE



- Best Spa Treatments From The World
- Skin & Body Treatment Options
 - Elemis
 - Forest Essentials
- Latest International Trends In Styling & Beauty
- Hair Care Options
 - Kerastase
 - Moroccan Oil

An international pampering & grooming experience

ELLE

UAE

MARRIOTT HOTEL DOWNTOWN

ABU DHABI



ELLE

NEW DELHI

CROWNE PLAZA



The ELLE spa at the Crowne Plaza, New Delhi, Mayur Vihar is just A short 20 minute drive to the commercial hub of Noida and Pragati Maidan.

The ELLE spa features a wide array of spa treatments using the best protocols from the world and luxurious skin and body care products. Catering to the hotel guests and visitors alike, ELLE spa brings a fresh, fun pampering experience and an international grooming experience to New Delhi.

ELLE

JAIPUR LEBUA RESORT



The 20,000 sq. ft. ELLE spa at Lebuva Resort, Jaipur is a quiet and meditative place for rejuvenation.

ELLE

AMER LEBUA RESORT



A tented luxury destination with forty futuristic tents, canvas cubes that are rendered in patterns, interspaced with sculpted landscape against a background of rocky hills.

The spa borders a wild cat reserve and shares a boundary with a 400 year wall of the famous Amer fort. The hotel was featured by NY TIMES as amongst the top 8 hotels in the world in 2011. Now guests and visitors can unwind in the ELLE spa Cabans near the pool or in the comfort of their private pavilion.

ELLE

GOA

NOVOTEL GOA SHREM RESORT



The ELLE Spa & Salon at the Novotel Goa Shrem resort, Goa has an enviable location on the main high street of Candolim, the heart of the buzzing tourist district of North Goa.

Boasting 5 treatment rooms, the ELLE spa features a wide array of spa treatments using the best protocols from the world and luxurious skin and body care products. Catering to hotel guests and outsiders alike, ELLE spa brings fresh, fun pampering experience to the tourists of Goa.

ELLE

CHENNAI

TVH QUADRANT



The ELLE Spa & Salon at the TVH Quadrant, Chennai is spread across a magnificent 4,000 sqft in the upscale neighbourhood of Adayar in the heart of Chennai

ELLE

MUMBAI

KANAKIA PARIS



The ELLE Spa & Salon at the Paris Real Estate Development by Kanakia in Mumbai is spread across A magnificent 3,500 sqft in the upscale neighbourhood of BKC in the heart of Mumbai

ELLE

MUMBAI

ALTA MONTE BY OMKAR



Overlooking the serene landscape of the Sanjay Gandhi National Park, Alta Monte is located in the suburbs of Mumbai.

Residents of the Alta Monte experience the best in international spa treatments and the latest in Parisian trends and fashion in grooming available at ELLE Spa & Salon.

ELLE

PUNE AMANORA CLUB



Elle spa & salon will be located in Amanora club at Amanora park town, India's 1st over 400 acres real township. This premium and prestigious club is open for Amanora citizens as well as non-residents.

Now residents and visitors will experience the best in international spa treatments and the latest in Parisian trends and fashion in grooming available at ELLE spa & salon.

ELLE

KOLKATA
ALTAIR BOUTIQUE HOTEL



Altair Boutique Hotel by Ambuja Neotia is Kolkata's first premium boutique hotel dedicated to business and leisure

ELEMIS

DEFINED BY NATURE, LED BY SCIENCE



- ELEMIS was born out of the vision to bring together the power of nature, science and aromatics. To harness the dynamism of the highest-grade actives and create a skincare line that would transform the frontline of the beauty industry.
- The luxury British skincare and spa brand had been delivering clinically trialled therapies and products for face and body for 25 years.
- The brand treats over **6.5 mn clients** each year in **more than 78 countries with 1600 spas**, salons, travel spas, cruise lines and retail stores

ELEMIS PRODUCTS

SKINCARE

ADVANCED SKINCARE

PRO-RADIANCE

DYNAMIC RESURFACING

PRO-COLLAGEN

PRO-DEFINITION

BIOTEC SKIN ENERGISING

WHITE BRIGHTENING



ELEMIS PRODUCTS

BATH & BODY

BODY EXOTIC

BODY SOOTHING

BODY PERFORMANCE

SUNWISE



ELEMIS PRODUCTS

FOR MEN

ANTI-AGEING

ANTI-BLEMISH

DRY SKIN

SENSITIVE SKIN

OILY SKIN

COMBINATION SKIN



ELEMIS

FLAGSHIP LOCATIONS

THE RITZ HOTEL, LONDON

LE MERIDIEN HOTEL, DUBAI

DISNEY'S GRAND CALIFORNIAN HOTEL,
USA

PARIS LAS VEGAS HOTEL & CASINO,
USA

RENAISSANCE KUALA LUMPUR HOTEL,
MALASIA

HILTON MOLINO STUCKY VENICE,
ITALY



[HOLYFIELD GYMS]



HOLYFIELD GYMS

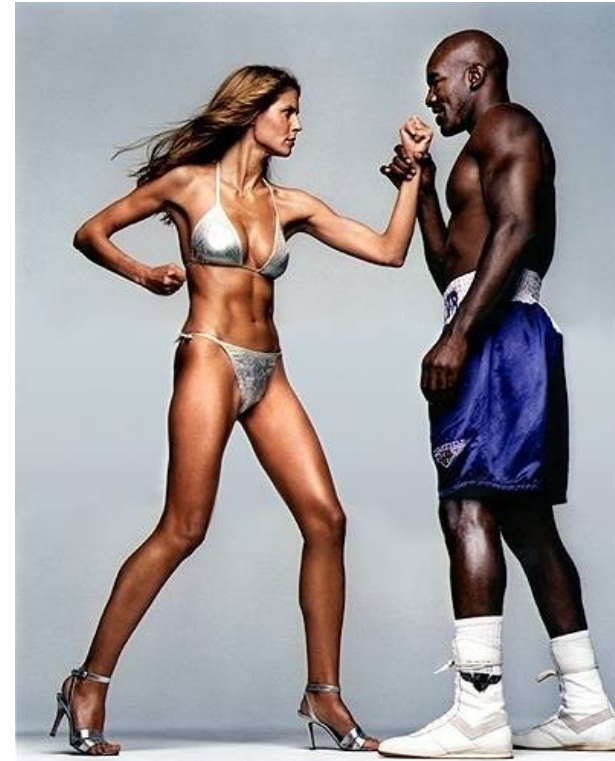


- Evander has partnered exclusively with Sanghvi Brands to bring his unparalleled expertise and indomitable spirit to India and create cutting-edge fitness concepts and products that will revolutionize the health and fitness industry.
- The World champ's expertise has gone into every detail in the planning and execution of these Gyms: right from the staff training to the equipment selection to creating customized work-out programs.

HOLYFIELD GYMS

MUMBAI

EXCLUSIVE GYM AT THE LODHA PARK

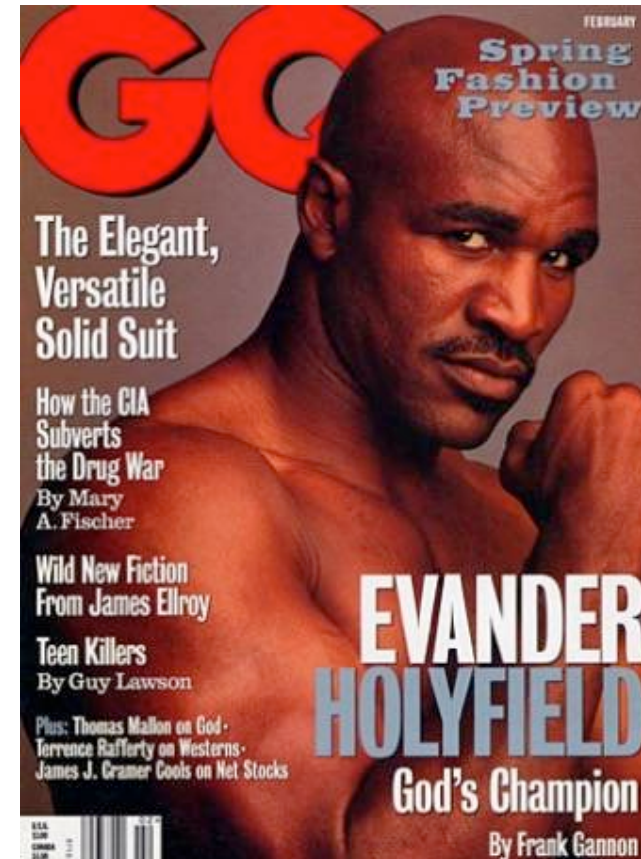


An eclectic Holyfield Gym along with a boxing ring is being created at the iconic the park development by the Lodha Group. Located in Worli, this is one of Mumbai's largest developments and boasts of superstar Aishwarya Rai Bachchan as its brand ambassador.

HOLYFIELD GYMS

PUNE

PATH BREAKING 5 GYMS



The luxury 24K living brand of Kolte Patil Developers Ltd is launching Holyfield Gyms across all 24K real estate projects in the city of Pune. There will be a minimum of 5 gyms in Pune.

HOLYFIELD GYMS

DELHI NCR

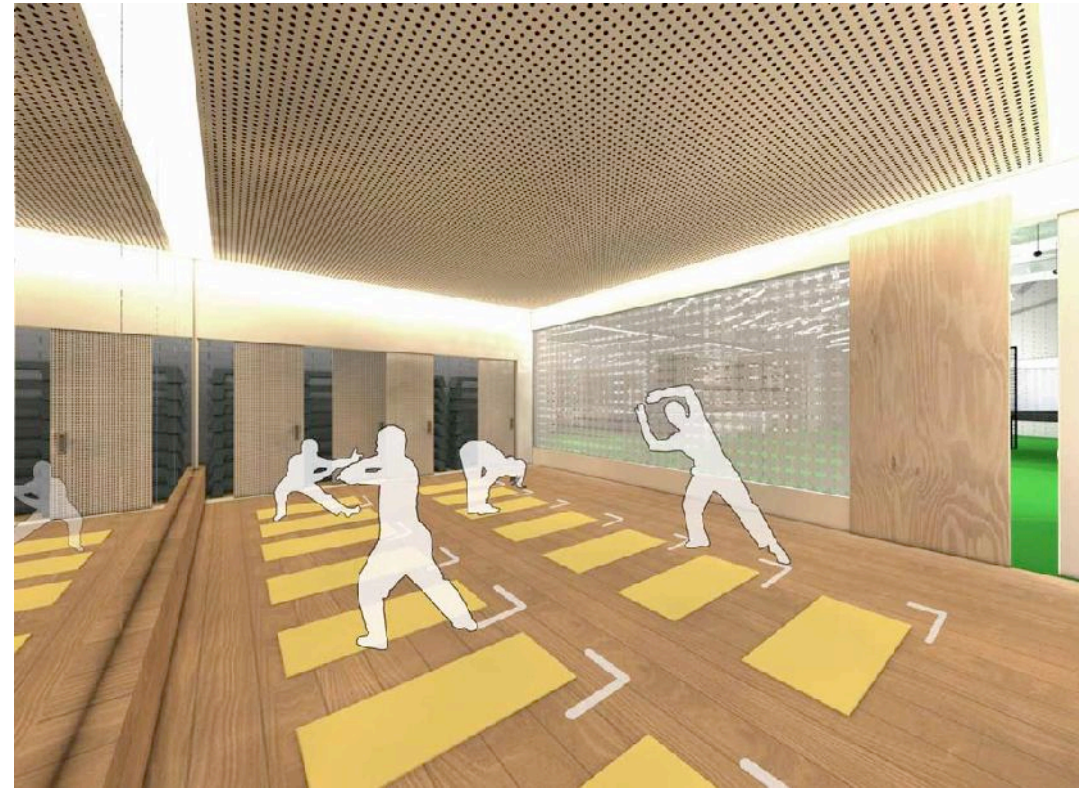
GODREJ ICON, GURGAON



A Holyfield Gym is coming up in one of Gurgaon's largest developments created by Godrej Properties.

HOLYFIELD GYMS

CHENNAI GYM BY THE COAST



A Holyfield Gym by the coast located strategically on the East Coast Road in Chennai is being created in the VGN Coasta development by VGN developers.

HOLYFIELD GYMS

CHENNAI
VGN PRESIDENCY



GYMNASIUM BY EVANDER HOLYFIELD

VGN presidency reflects the aspirations of the growing urban population of Chennai.

HOLYFIELD GYMS

CHENNAI GYM IN ADAYAR



The Holyfield Gym at the TVH Quadrant, Chennai is spread across a magnificent 10,000 sqft in the upscale neighbourhood of Adayar in the heart of Chennai

HOLYFIELD GYMS

MUMBAI

EKTA TRIPOLIS,GOREGAON



Ekta Tripolis is designed with every possible amenity needed for a joyful, stress free existence in today's busy life.

HOLYFIELD GYMS

GREATER NOIDA GODREJ GOLF LINKS



Godrej Golf Links, Greater Noida are Luxury Homes with the most exquisite golf views

HOLYFIELD GYMS

LODHA LUXURIA PRIVA THANE, MUMBAI



Lodha Group's Luxuria Priva is an exclusive luxury residential property in Thane, Mumbai



The premier word-class Spalon.

LEVO SPALON



- Levo is Sanghvi Group's first partnership with an Indian brand. Initiated in 2010, Levo is a sprawling 10,000 sq. ft. of Spa and Salon – made unique by its space, products and services. Levo, by definition means to smoothen, to polish, to raise or uplift, to relieve.
- Levo has a competent team of experienced International and Indian stylists, colorists and therapists led by veteran stylist Mila Parakhina.
- Levo offers wellness services by ISAAC – an aesthetic clinic that provides a comprehensive and holistic solution to all Dermatology related issues.

LEVO

GURGAON



Spread across 10,000 sq. ft. India's premium world-class luxury salon is located at Pegasus One, Golf Course Road, Gurgaon. The brand caters to well-travelled, fashion-conscious clientele of Delhi and Gurgaon who want to experience international standard luxury in wellness and beauty.

A logo consisting of three overlapping circles in yellow, orange, and red, with the numbers '3-2-1' inside them.
Ramona
BRAGANZA



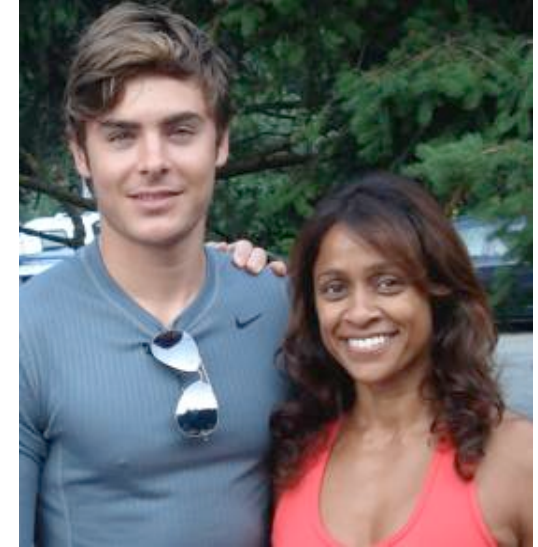
MY HOME FITNESS BY RAMONA BRAGANZA



Hollywood's #1 Celebrity Trainer Now In India With Sanghvi Group

- Most people know Ramona as a professional trainer for celebrity clients like Jessica Alba, Halle Berry and Anne Hathaway
- Voted as Vogue's Beauty Fitness Expert Of The Year, Ramona has created revolutionary home fitness program using her proprietary 3-2-1 methodology which has sculpted the bodies of Hollywood's leading stars
- Ramona is also launching her 3•2•1 Fitness Retreats, which are motivational and inspirational experiences set within luxurious, resort-style locations, offering attendees a chance to achieve breakthrough improvements in their physical, mental and spiritual wellbeing.

RAMONA BRAGANZA WITH HOLLYWOOD STARS



3-2-1 FITNESS STUDIO



3-2-1 Fitness Studio

LODHA New Cuffe Parade, Mumbai

Ramona's innovative and exclusive 3-2-1 Fitness Studio will now come at Lodha Group's iconic development of New Cuffe Parade. The project that boasts a 15 acre landscape, a Yoo by Philippe Starck tower and world class amenities will also feature Ramona's bespoke 3-2-1 Fitness Studio

3-2-1 FITNESS STUDIO



3-2-1 Fitness Studio

LODHA THE PARK, Mumbai

3-2-1 Fitness Studio at Lodha Group's Luxurious residential development, The Park, will provide the residence highly successful workout used by Hollywood celebrities. Built around a glorious 7-acre park on a hill, The Park boasts a rich tapestry of experiences and a world-class lifestyle.

GLOBAL CONSULTANCY

SPA, SALON, GYM & CLUBHOUSE

GLOBAL CONSULTANCY BY SANGHVI GROUP

Sanghvi Group has expertise working with best wellness brands, leading global architects & designers along with the world's largest hotel groups

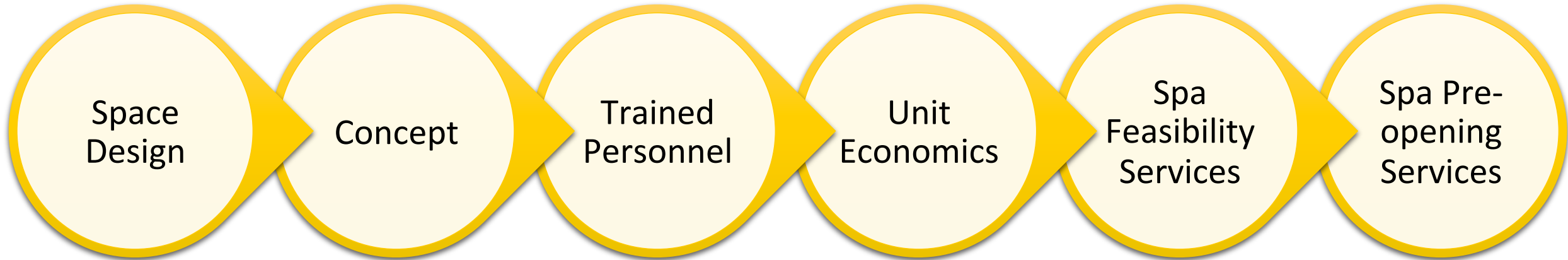
Sanghvi Group has experience with over 70 projects spanning USA, Middle East, Indian Ocean and India. Sanghvi Group has a global employee base of more than 700 employees Worldwide

Each company and/or project has its own set of needs, challenges, goals and available resources. Global Spa Consultancy Services help address the following issues faced:

- Existing Management has a lack of knowledge and skillset required to make informed decisions and resolve issues faced in the set-up of a spa/salon/gym/clubhouse.
- A property does not have the required expertise and resources required to develop / operate / manage / market at premium spa/salon/gym/clubhouse.
- Due to the above, existing Management is unable to produce effective results viz. Customer Satisfaction, Revenues etc.

We maximize a property's opportunity to create memorable service experiences while driving top line and bottom line results

EXPERTISE



SCOPE OF WORK

- Space Design:** Design and Develop the most aesthetically appealing and functional spaces for spas, fitness and wellness facilities. You should focus on operational flow and functional aspects related to design and not just the aesthetic appeal as most of the mistakes that occur are of a functional nature.
- Concept:** It is important to think through the concept and theme first before plunging into actual design. Having a brand to complement your property will assist in making your property more attractive and compelling.
- Trained Personnel:** The single most important factor is to hire and train service staff that positively influence the image and perception of consumers with regard to the spa “experience” so that they will return time and again. This requires constant training in all areas of guest and customer service and the small touch points needed to provide exemplary service need to be constantly reviewed
- Unit Economics:** Our approach is to manage the property as a business unit and not just as a viable amenity to a project with an emphasis on effective promotions and maximizing the opportunity for generating enough revenue to produce a solid return on the investment for our client



SCOPE OF WORK

- **Spa Feasibility Services:** Provide a comprehensive feasibility and needs analysis study to help our clients make the most informed decisions regarding the development of the property. This includes size, scope and complexity for the facility and projected financial results.
- **Spa Pre-opening Services:**
 - Planning and preparation are crucial to the successful opening of your property
 - Creation of a complete and creative menu of services, Retail product selection, display and merchandising plan, Finalizing the operating budget, Standard Operating Procedures and protocols, Strategic marketing and promotion plan, Preparation for Soft and Grand Openings
- One-stop solution for Spas, Wellness & Lifestyle projects of all types Globally
- Complete integration into your Property or Brand



SANGHVI GROUP WORK INCLUDES

Ritz Carlton

JW Marriott

Lebua

Accor Group

Intercontinental Hotels Group

Lodha Developers

Raheja Developers

Omkar Developers

Kanakia Developers

Ekta World

Panchsheel Developers

Yoo By Philippe Starck

TVH Developers

VGN Developer

Kolte Patil Developers

ABIL Group

Godrej Properties

Ambuja Neotia

Leela Hotels

Devigarh Palace

Khyber Resort

CLUBHOUSE MANAGEMENT

CLUBHOUSE MANAGEMENT SERVICE BY SANGHVI GROUP



- Sanghvi believes that guests and members should have memorable experiences that are of the highest standards, including sporting, social, community and recreational activities
- Through the implementation of innovative, proven operational programs, Sanghvi provides the framework for a club to prosper.
- We provide the framework for clubs to prosper by developing unique strategic visions for each club we work with, in order to meet governing body objectives and exceed member expectations.

HIGHLIGHTS OF OUR SERVICES



- Space Planning
- Overall Clubhouse Management
- Culture Development And Implementation
- Staff Training And Development
- Member Recognition And Satisfaction Programs
- Member Activity Programming And Communication
- Document Development, Review And Implementation
- Customized Maintenance Programs
- Financial Controls And Reporting
- Record Keeping Systems And Monitoring

HIGHLIGHTS OF OUR SERVICES



- Sports Management
- Recreation Management
- Beauty & Lifestyle Wellness Management
- Sports Training And Recreation Events
- Development of Standard Operating Procedures
- A comprehensive 10 Step Wellness Evaluation & Monitoring system
- High performance functional training programs
- Special classes such as Pilates, Yoga, Meditation etc.
- Nutritional Guidance
- Inspirational events
- Personal training programs, amongst several other services.

SANGHVI GROUP PARTNERED WITH LEADING DEVELOPERS

Lodha Developers

Panchsheel Developers

ABIL Group

Raheja Developers

Yoo By Philippe Starck

Godrej Properties

Omkar Developers

TVH Developers

Ambuja Neotia

Kanakia Developers

VGN Developer

ABIL Group

Ekta World

Kolte Patil Developers

Kolte Patil Developers Ltd

Financials

Financials



Income Statement (Rs Cr)	FY16	FY17	FY18
Total Revenue	15.06	26.70	27.37
Expenses			
Direct Expenses	0.90	1.59	1.71
Employee Cost	9.09	14.97	15.4
Other Expenses	5.71	9.37	11.8
Total Expenses	15.70	25.94	28.96
EBITDA	-0.64	0.76	-1.59
Depreciation	0.12	0.24	0.27
EBIT	-0.76	0.52	-1.86
Interest	0.10	0.25	0.25
EBT	-0.85	0.27	-2.11
Tax	0.01	0.16	0.16
PAT	-0.86	0.12	-2.27

Balance Sheet (Rs Cr)	FY16	FY17	FY18
Share Capital	0.65	0.70	10.42
Preference Capital	2.80	0.00	0.00
R & S	4.67	7.52	12.28
Net Worth	8.12	8.22	22.69
Long Term Provisions	0.00	0.26	0.16
Other Liabilities	0.29	0.03	0.03
Trade Payables	0.75	1.09	1.37
Other Current Liabilities	2.39	2.40	2.65
Total Current Liabilities	3.13	3.49	4.02
Total Liabilities	11.55	12.00	26.89
Fixed Assets	0.76	1.24	1.59
Loans & Advances	0.91	0.60	0.93
Other Non Current Assets	0.09	0.42	0.48
	1.76	2.26	2.99
Inventory	0.51	2.15	3.16
Trade Receivables	2.21	3.71	2.70
Cash & Bank	6.38	2.90	16.54
Other Assest	0.70	0.98	1.50
Total Current Assets	9.79	9.74	23.90
Total Assets	11.55	12.00	26.89

Financials

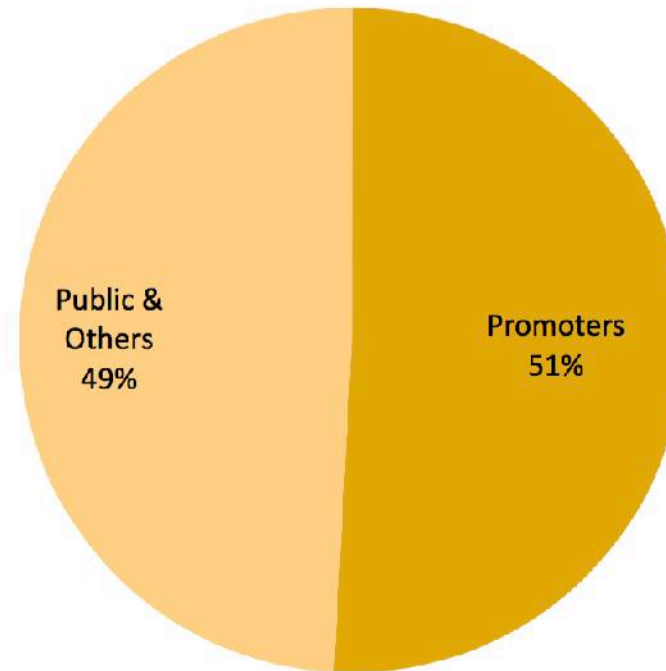


Ratio	FY16	FY17	FY18
EBITDA Margin	-4%	2%	-9%
PBT Margin	-6%	1%	-8%
PAT Margin	-6%	0%	-9%
Book Value	1249	1179	22
Adjusted Book Value	8	8	22

Capital Market Data

Price Data as on 31 st July, 2018	INR
Face Value	10.00
Equity Shares Outstanding (Cr)	1.04
Market Price	69.25
Market Cap (INR Cr)	72.13
Mcap / Sales	2.73

Shareholding Pattern as on June, 2018



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