



**Usha Martin Limited**

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CIN : L31400WB1986PLC091621  
Website : www.ushamartin.com

UML/SECT/

13<sup>th</sup> August, 2018

The Secretary  
National Stock Exchange of India Ltd  
Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No.C/1, G Block,  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051  
[Scrip Code: USHAMART]

The Secretary  
The BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street  
Mumbai – 400 001  
[Scrip Code: 517146]

Societe de la Bourse de Luxembourg  
35A Boulevard Joseph II  
L-1840, Luxembourg  
[Scrip Code: US9173002042]

Dear Sir(s),

Pursuant to Regulation 33 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, the Board of Directors of the Company at their meeting held today have approved and taken on record un-audited financial results along with segment reporting on consolidated and standalone basis for the quarter ended 30<sup>th</sup> June, 2018.

As required under the SEBI (Listing Obligation and Disclosure Requirement) Regulations, 2015, a copy of above un-audited results and Report of the Auditors on “Limited Review” of said financial results are enclosed for your ready reference and record.

The Board Meeting commenced at 2 P.M. and concluded at 04:15 P.M. (IST).

Thanking you,

Yours faithfully,  
For Usha Martin Limited

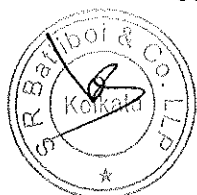
  
**Rajeev Jhawar**  
Managing Director

Encl: as above

**Limited Review Report – Ind AS Standalone Financial Results**

**Review Report to  
The Board of Directors  
Usha Martin Limited**

1. We have reviewed the accompanying statement of unaudited standalone Ind AS financial results of Usha Martin Limited (the 'Company') for the quarter ended June 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS) 34 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015 as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.



# **S.R. BATLIBOI & CO. LLP**

Chartered Accountants

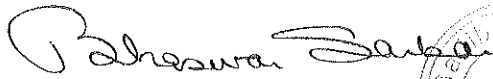
## 5. Emphasis of Matter

We draw attention to Note 5 regarding recoverability of book values of Rs. 15,673 lakhs of moveable and immoveable assets including land and advances for land pertaining to Kathautia and Lohari coal blocks that were deallocated during an earlier year. We have been informed that various measures have been initiated by the management for timely realization of the aforesaid recoverable amounts. Pending outcome of such measures, no adjustments to the financial results in this regard have been considered necessary by the management. Our conclusion is not modified in respect of this matter.

**For S.R. BATLIBOI & CO. LLP**

Chartered Accountants

**ICAI Firm registration number: 301003E/E300005**

  
per Bhaswar Sarkar  
Partner

Membership No.: 055596

Place of Signature: Kolkata

Date: August 13, 2018





## Usha Martin Limited

Statement of Unaudited Standalone Financial Results for the quarter ended 30th June, 2018

( Amount in Rupees lakhs)

| Particulars   | Quarter ended on | Quarter ended on          | Quarter ended on | Year ended on   |
|---|------------------|---------------------------|------------------|-----------------|
|   | 30.06.2018       | 31.03.2018                | 30.06.2017       | 31.03.2018      |
|   | Unaudited        | Audited<br>(Refer Note 2) | Unaudited        | Audited         |
| <b>Revenue</b>  |                  |                           |                  |                 |
| Revenue from operations (refer note 3)  | 1,21,986         | 1,16,209                  | 1,04,317         | 4,14,615        |
| Other income  | 811              | 3,808                     | 1,431            | 8,645           |
| <b>Total income</b>   | <b>1,22,797</b>  | <b>1,20,017</b>           | <b>1,05,748</b>  | <b>4,23,260</b> |
| <b>Expenses</b>   |                  |                           |                  |                 |
| Cost of materials consumed  | 55,871           | 51,714                    | 48,710           | 1,84,615        |
| Purchases of stock-in-trade   | 98               | 103                       | 140              | 514             |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade | (2,645)          | 3,727                     | 1,133            | 19,314          |
| Excise duty on sale of goods (refer note 3)                                   | -                | -                         | 10,718           | 10,718          |
| Employee benefits expense   | 6,650            | 5,546                     | 6,113            | 23,810          |
| Finance costs   | 14,288           | 14,134                    | 13,642           | 57,098          |
| Depreciation and amortisation expense   | 7,108            | 7,065                     | 6,756            | 27,357          |
| Other expenses (refer note 3)   | 39,500           | 36,393                    | 28,366           | 1,28,068        |
| <b>Total expenses</b>   | <b>1,20,870</b>  | <b>1,18,682</b>           | <b>1,15,578</b>  | <b>4,51,494</b> |
| <b>Profit / (loss) before tax</b>   | <b>1,927</b>     | <b>1,335</b>              | <b>(9,830)</b>   | <b>(28,234)</b> |
| Tax expense   | -                | -                         | -                | -               |
| <b>Profit / (loss) for the period (a)</b>                                     | <b>1,927</b>     | <b>1,335</b>              | <b>(9,830)</b>   | <b>(28,234)</b> |
| <b>Other comprehensive income/(loss)</b>                                      |                  |                           |                  |                 |
| Items that will not be reclassified to profit or (loss)                       | 5                | 135                       | (40)             | 15              |
| <b>Total Other comprehensive income/(loss) for the period, net of tax (b)</b> | <b>5</b>         | <b>135</b>                | <b>(40)</b>      | <b>15</b>       |
| <b>Total comprehensive income/(loss) for the period (a) + (b)</b>             | <b>1,932</b>     | <b>1,470</b>              | <b>(9,870)</b>   | <b>(28,219)</b> |
| Paid-up equity share capital (face value of Re 1/- each)                      | 3,054            | 3,054                     | 3,054            | 3,054           |
| Reserves excluding revaluation reserves as per balance sheet                  |                  |                           |                  | 14,301          |
| <b>Earnings/(loss) per share (Rs.) (*not annualised)</b>                      |                  |                           |                  |                 |
| Basic and Diluted   | 0.63 *           | 0.44 *                    | (3.23) *         | (9.27)          |





**Usha Martin Limited**  
Standalone segment information

( Amount in Rupees lakhs )

| Particulars   | Quarter ended on | Quarter ended on          | Quarter ended on | Year ended on   |
|---|------------------|---------------------------|------------------|-----------------|
|   | 30.06.2018       | 31.03.2018                | 30.06.2017       | 31.03.2018      |
|   | Unaudited        | Audited<br>(Refer Note 2) | Unaudited        | Audited         |
| <b>Segment Revenue:</b>   |                  |                           |                  |                 |
| Steel   | 1,04,811         | 98,554                    | 88,524           | 3,42,119        |
| Wire and Wire Ropes   | 44,377           | 37,416                    | 36,373           | 1,51,796        |
| Others  | 56               | 593                       | 64               | 750             |
| <b>Total</b>  | <b>1,49,244</b>  | <b>1,36,563</b>           | <b>1,24,961</b>  | <b>4,94,665</b> |
| Less: Inter segment revenue                                     | 27,258           | 20,354                    | 20,644           | 80,050          |
| <b>Total income from operations</b>                             | <b>1,21,986</b>  | <b>1,16,209</b>           | <b>1,04,317</b>  | <b>4,14,615</b> |
| <b>Segment Results [(Profit/(Loss) before tax and interest]</b> |                  |                           |                  |                 |
| Steel   | 11,275           | 8,398                     | (30)             | 9,978           |
| Wire and Wire Ropes   | 5,736            | 7,381                     | 4,819            | 20,938          |
| Others  | (113)            | 41                        | (90)             | (216)           |
| <b>Total</b>  | <b>16,898</b>    | <b>15,820</b>             | <b>4,699</b>     | <b>30,700</b>   |
| Less:   |                  |                           |                  |                 |
| Finance costs   | 14,288           | 14,134                    | 13,642           | 57,098          |
| Other Unallocable Expenditure (Net of Unallocable Income)       | 683              | 351                       | 887              | 1,836           |
| <b>Profit/(loss) before tax</b>                                 | <b>1,927</b>     | <b>1,335</b>              | <b>(9,830)</b>   | <b>(28,234)</b> |
| <b>Segments Assets</b>  |                  |                           |                  |                 |
| Steel   | 5,06,025         | 5,24,470                  | 5,51,810         | 5,24,470        |
| Wire and Wire Ropes   | 1,09,716         | 1,06,224                  | 1,06,005         | 1,06,224        |
| Others  | 10,375           | 11,550                    | 9,251            | 11,550          |
| <b>Total Assets</b>   | <b>6,26,116</b>  | <b>6,42,244</b>           | <b>6,67,066</b>  | <b>6,42,244</b> |
| <b>Segments Liabilities</b>                                     |                  |                           |                  |                 |
| Steel   | 2,11,326         | 2,04,921                  | 1,91,977         | 2,04,921        |
| Wire and Wire Ropes   | 27,689           | 30,681                    | 29,243           | 30,681          |
| Others  | 3,67,814         | 3,89,287                  | 4,10,144         | 3,89,287        |
| <b>Total Liabilities</b>  | <b>6,06,829</b>  | <b>6,24,889</b>           | <b>6,31,364</b>  | <b>6,24,889</b> |

**Note:**

The Company is organised into business units based on its products and services and has three reportable segments, as follows:

- The Steel segment, which manufactures and sells steel wire rods, rolled products, billets, pig iron and allied products.
- The Wire and Wire Ropes segment which manufactures and sells steel wires, strands, wire ropes, cord, bright bar, related accessories, etc.
- Other segments includes manufacturing and selling of wire drawing and allied machines and Corporate office.





**Notes:**

1. The above results of Usha Martin Limited ("the Company") for the quarter ended June 30, 2018 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on August 13, 2018.
2. These results have been prepared in accordance with the Ind AS, notified under the Companies (Indian Accounting Standard) Rules 2015. The figures for the quarter ended March 31, 2018 are the balancing figures between audited figures in respect of the financial year ended March 31, 2018 and the unaudited published figures for the nine months ended December 31, 2017, which were subjected to limited review.
3. Post the applicability of Goods and Service Tax (GST) with effect from July 01, 2017, revenue from operations is disclosed net of GST. Accordingly, the revenue from operations and other expenses for the quarter ended June 30, 2018 are not comparable with the corresponding quarter ended June 30, 2017 presented in the results which included excise duty.
4. Ind AS 115 "Revenue from Contracts with customers", mandatory for reporting periods beginning on or after 1 April 2018 replaces the existing revenue recognition standards. The application of Ind AS 115 did not have any significant impact on the Company's financial results for the quarter. The Company has applied the modified retrospective method in respect of adjustments pertaining to the previous year.
5. Pursuant to the Hon'ble Supreme Court order dated September 24, 2014 followed by promulgation of the Coal Mines (Special Provision) Act, 2015 (CMSP Act), the allocation of Lohari and Kathautia coal blocks was cancelled with effect from September 24, 2014 and April 1, 2015 respectively. Consequently, the Company is carrying an amount of Rs. 15,673 lakhs as Assets held for sale/Advance against land, which consists of assets in the form of land, movable and immovable properties, advances etc. Based on regular follow-up with the concerned Government authorities, negotiations with the Company to whom the aforesaid Coal Block was subsequently allotted, related judicial ruling, other recourses available to the Company and the advice of the Legal Counsel, management expects to realize at least the carrying values of the aforesaid assets in the near future. The Statutory auditors of the Company have drawn an Emphasis of Matter in their review report in this regard.
6. Inventories at the quarter-end include slow moving iron ore fines aggregating Rs. 6,068 lakhs. Use of such fines for manufacture of pellets were adversely affected in prior years due to lower market prices of such pellets, resulting in inventory build up. In view of recent improvement in market price of pellets, management is in the process of implementing plans for utilisation of such fines for manufacture of pellets, to be sold at prices that are expected to be higher than their carrying values.
7. Other income for the quarter ended June 30, 2018 includes Rs. 204 lakhs towards liabilities no longer required written back (Quarter ended March 31, 2018 includes Rs. 2,311 lakhs and Rs. 516 lakhs on account of profit on sale of land and liabilities no longer required written back respectively and quarter ended June 30, 2017 includes Rs. 1,024 lakhs on account of profit on sale of land).
8. The Board of Directors of the Company at its meeting held on June 11, 2018 has decided to explore the sale of its steel business in order to achieve the objective of deleveraging the Company.
9. Previous period figures have been regrouped / rearranged wherever necessary, to conform to current period presentation.

Place : Kolkata  
Dated : August 13, 2018

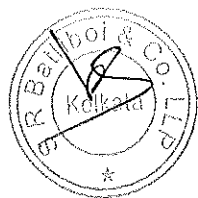
  
Rajeev Jhwar  
Managing Director



**Limited Review Report – Ind AS Consolidated Financial Results**

**Review Report to  
The Board of Directors  
Usha Martin Limited**

1. We have reviewed the accompanying statement of unaudited consolidated Ind AS financial results of Usha Martin Group comprising Usha Martin Limited (the 'Company') comprising its subsidiaries (together referred to as 'the Group') and its joint ventures, for the quarter ended June 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to issue express a conclusion on the Statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above and based on the consideration of the reports of other auditors on the unaudited separate quarterly financial results and on the other financial information of subsidiaries and joint ventures, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated Ind AS financial results prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.



# **S.R. BATLIBOI & CO. LLP**

Chartered Accountants

5. We did not review the financial statements and other financial information, in respect of 19 subsidiaries, whose Ind AS financial statements include total assets of Rs. 135,862 lakhs as at June 30, 2018, and total revenues of Rs. 28,437 lakhs for the quarter ended on that date. These Ind AS financial statements and other financial information have been reviewed by other auditors, which financial statements, other financial information and auditor's reports have been furnished to us by the management. The consolidated Ind AS financial results also include the Group's share of net loss of Rs. 59 lakhs for the quarter ended June 30, 2018, as considered in the consolidated Ind AS financial statements, in respect of three joint ventures, whose financial statements, other financial information have been reviewed by other auditors and whose reports have been furnished to us by the management. Our conclusion, in so far as it relates to the affairs of such subsidiaries and joint ventures is based solely on the report of other auditors. Our conclusion is not modified in respect of this matter.

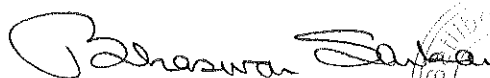
6. **Emphasis of Matter**

We draw attention to Note 5 regarding recoverability of book values of Rs. 15,673 lakhs of moveable and immoveable assets including land and advances for land pertaining to Kathautia and Lohari coal blocks that were deallocated during an earlier year. We have been informed that various measures have been initiated by the management for timely realization of the aforesaid recoverable amounts. Pending outcome of such measures, no adjustments to the consolidated financial results in this regard have been considered necessary by the management. Our conclusion is not modified in respect of this matter.

**For S.R. BATLIBOI & CO. LLP**

Chartered Accountants

**ICAI Firm registration number: 301003E/E300005**



**per Bhaswar Sarkar**

Partner

Membership No.: 055596

Place of signature: Kolkata

Date: August 13, 2018





**Usha Martin Limited**
**Statement of Unaudited Consolidated Financial Results for the quarter ended 30th June, 2018**

( Amount in Rupees lakhs)

| Particulars   | Quarter ended on | Quarter ended on       | Quarter ended on | Year ended on   |
|---|------------------|------------------------|------------------|-----------------|
|   | 30.06.2018       | 31.03.2018             | 30.06.2017       | 31.03.2018      |
|   | Unaudited        | Audited (Refer Note 2) | Unaudited        | Audited         |
| <b>Revenue</b>  |                  |                        |                  |                 |
| Revenue from operations (refer Note 3)  | 1,38,417         | 1,31,983               | 1,19,835         | 4,76,789        |
| Other income  | 602              | 3,893                  | 1,409            | 8,530           |
| <b>Total income</b>   | <b>1,39,019</b>  | <b>1,35,876</b>        | <b>1,21,244</b>  | <b>4,85,319</b> |
| <b>Expenses</b>   |                  |                        |                  |                 |
| Cost of materials consumed  | 64,595           | 60,509                 | 56,409           | 2,18,801        |
| Purchases of stock-in-trade   | 118              | 117                    | 453              | 592             |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade | (2,717)          | 3,681                  | 617              | 15,304          |
| Excise duty on sale of goods (refer Note 3)                                   | -                | -                      | 11,010           | 11,011          |
| Employee benefits expense   | 10,644           | 9,422                  | 9,558            | 38,244          |
| Finance costs   | 14,722           | 14,555                 | 14,014           | 58,698          |
| Depreciation and amortisation expense   | 7,924            | 7,873                  | 7,515            | 30,487          |
| Other expenses (refer Note 3)   | 42,516           | 38,736                 | 30,934           | 1,38,550        |
| <b>Total expenses</b>   | <b>1,37,802</b>  | <b>1,34,893</b>        | <b>1,30,510</b>  | <b>5,11,687</b> |
| <b>Profit / (loss) before tax</b>   | <b>1,217</b>     | <b>983</b>             | <b>(9,266)</b>   | <b>(26,368)</b> |
| <b>Tax expense:</b>   |                  |                        |                  |                 |
| (1) Current tax   | 158              | 82                     | 148              | 518             |
| (2) Net deferred tax (benefit)/expense  | (142)            | (321)                  | 118              | (7)             |
| <b>Total tax expense</b>  | <b>16</b>        | <b>(239)</b>           | <b>266</b>       | <b>511</b>      |
| <b>Profit/(loss) before share of profit/(loss) of joint ventures</b>          | <b>1,201</b>     | <b>1,222</b>           | <b>(9,532)</b>   | <b>(26,879)</b> |
| Share of profit/(loss) of joint ventures                                      | (59)             | 36                     | (145)            | 84              |
| <b>Profit/(loss) after share of profit/(loss) of joint ventures (a)</b>       | <b>1,142</b>     | <b>1,258</b>           | <b>(9,677)</b>   | <b>(26,795)</b> |
| <b>Other comprehensive income / (loss)</b>                                    |                  |                        |                  |                 |
| <b>Items that will not be reclassified to profit or (loss)</b>                |                  |                        |                  |                 |
| Re-measurements gain/(loss) on defined benefit plans                          | 8                | 113                    | (42)             | (8)             |
| <b>Items that will be reclassified to profit or (loss)</b>                    |                  |                        |                  |                 |
| Exchange difference on translation  | (126)            | 3,114                  | -                | 5,364           |
| <b>Total other comprehensive income / (loss) for the period (b)</b>           | <b>(118)</b>     | <b>3,227</b>           | <b>(42)</b>      | <b>5,356</b>    |
| <b>Total comprehensive income / (loss) for the period (a) + (b)</b>           | <b>1,024</b>     | <b>4,485</b>           | <b>(9,719)</b>   | <b>(21,439)</b> |
| <b>Profit / (loss) for the period attributable to :</b>                       |                  |                        |                  |                 |
| Equity shareholders of the Company  | 1,178            | 1,138                  | (9,758)          | (27,123)        |
| Non controlling Interest  | (36)             | 120                    | 81               | 328             |
| <b>Other comprehensive income / (loss) attributable to :</b>                  |                  |                        |                  |                 |
| Equity shareholders of the Company  | (119)            | 3,222                  | (41)             | 5,361           |
| Non controlling Interest  | 1                | 5                      | (1)              | (5)             |
| <b>Total comprehensive income / (loss) for the period attributable to :</b>   |                  |                        |                  |                 |
| Equity shareholders of the Company  | 1,059            | 4,360                  | (9,799)          | (21,762)        |
| Non controlling Interest  | (35)             | 125                    | 80               | 323             |
| <b>Paid-up equity share capital (face value of Re 1/- each)</b>               | <b>3,054</b>     | <b>3,054</b>           | <b>3,054</b>     | <b>3,054</b>    |
| <b>Reserves excluding revaluation reserves as per balance sheet</b>           |                  |                        |                  | <b>69,652</b>   |
| <b>Earnings/(loss) per share (Rs.) (*not annualised)</b>                      |                  |                        |                  |                 |
| Basic and Diluted   | 0.39 *           | 0.37 *                 | (3.20) *         | (8.90)          |



**Usha Martin Limited**
**Statement of Unaudited Consolidated Segment Information**

( Amount in Rupees lakhs )

| Particulars  | Quarter ended on<br>30.06.2018 | Quarter ended on<br>31.03.2018 | Quarter ended on<br>30.06.2017 | Year ended on<br>31.03.2018 |
|--|--------------------------------|--------------------------------|--------------------------------|-----------------------------|
|  | Unaudited                      | Audited (Refer Note<br>2)      | Unaudited                      | Audited                     |
| <b>Segment revenue</b>   |                                |                                |                                |                             |
| Steel  | 1,04,811                       | 98,554                         | 88,524                         | 3,42,119                    |
| Wire and Wire Ropes  | 60,629                         | 52,743                         | 49,647                         | 2,08,062                    |
| Others   | 2,250                          | 3,313                          | 3,751                          | 12,728                      |
| <b>Total</b>   | <b>1,67,690</b>                | <b>1,54,610</b>                | <b>1,41,922</b>                | <b>5,62,909</b>             |
| Less : Inter segment revenue                                     | 29,273                         | 22,627                         | 22,087                         | 86,120                      |
| <b>Total income from operations</b>                              | <b>1,38,417</b>                | <b>1,31,983</b>                | <b>1,19,835</b>                | <b>4,76,789</b>             |
| <b>Segment results [(Profit)/(Loss) before tax and interest]</b> |                                |                                |                                |                             |
| Steel  | 11,275                         | 8,398                          | (30)                           | 9,978                       |
| Wire and Wire Ropes  | 5,474                          | 7,340                          | 5,451                          | 23,477                      |
| Others   | (134)                          | 133                            | 322                            | 720                         |
| <b>Total</b>   | <b>16,615</b>                  | <b>15,871</b>                  | <b>5,743</b>                   | <b>34,175</b>               |
| Less:  |                                |                                |                                |                             |
| Finance costs  | 14,722                         | 14,555                         | 14,014                         | 58,698                      |
| Other Unallocable Expenditure (Net of Unallocable Income)        | 676                            | 333                            | 995                            | 1,845                       |
| <b>Profit/(loss) before tax</b>                                  | <b>1,217</b>                   | <b>983</b>                     | <b>(9,266)</b>                 | <b>(26,368)</b>             |
| <b>Segments Assets</b>   |                                |                                |                                |                             |
| Steel  | 5,10,869                       | 5,29,327                       | 5,57,760                       | 5,29,327                    |
| Wire and Wire Ropes  | 1,94,245                       | 1,98,029                       | 1,91,419                       | 1,98,029                    |
| Others   | 20,036                         | 18,071                         | 17,442                         | 18,071                      |
| <b>Total Assets</b>  | <b>7,25,150</b>                | <b>7,45,427</b>                | <b>7,66,621</b>                | <b>7,45,427</b>             |
| <b>Segments Liabilities</b>                                      |                                |                                |                                |                             |
| Steel  | 2,11,326                       | 2,04,921                       | 1,91,977                       | 2,04,921                    |
| Wire and Wire Ropes  | 36,617                         | 37,795                         | 36,371                         | 37,795                      |
| Others   | 4,07,300                       | 4,26,636                       | 4,49,094                       | 4,26,636                    |
| <b>Total Liabilities</b>   | <b>6,55,243</b>                | <b>6,69,352</b>                | <b>6,77,442</b>                | <b>6,69,352</b>             |

**Note:**

The Group is organised into business units based on its products and services and has three reportable segments, as follows:

- The Steel segment, which manufactures and sells steel wire rods, rolled products, billets, pig iron and allied products
- The Wire and Wire Ropes segment which manufactures and sells steel wires, strands, wire ropes, cord, bright bar, related accessories, etc.
- Other segments includes manufacturing and selling of wire drawing and allied machines, investment in Jelly Filled Telecommunication Cables and Corporate office.






**Usha Martin Limited****Notes:**

1. The above consolidated results of Usha Martin Limited ("the Company") and its nineteen subsidiaries (including ten step-down subsidiaries) and three joint ventures (including one step-down joint venture) for the quarter ended June 30, 2018 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on August 13, 2018.
2. These results have been prepared in accordance with the Ind AS, notified under the Companies (Indian Accounting Standard) Rules 2015. The figures for the quarter ended March 31, 2018 are the balancing figures between audited figures in respect of the financial year ended March 31, 2018 and the unaudited published figures for the nine months ended December 31, 2017, which were subjected to limited review.
3. Post the applicability of Goods and Service Tax (GST) with effect from July 01, 2017, revenue from operations is disclosed net of GST. Accordingly, the revenue from operations and other expenses for the quarter and year ended March 31, 2018 are not comparable with the corresponding periods presented in the results which included excise duty.
4. Ind AS 115 "Revenue from Contracts with customers", mandatory for reporting periods beginning on or after 1 April 2018 replaces the existing revenue recognition standards. The application of Ind AS 115 did not have any significant impact on the Group's financial results for the quarter. The Group has applied the modified retrospective method in respect of adjustments pertaining to the previous year.
5. Pursuant to the Hon'ble Supreme Court order dated September 24, 2014 followed by promulgation of the Coal Mines (Special Provision) Act, 2015 (CMSP Act), the allocation of Lohari and Kathautia coal blocks was cancelled with effect from September 24, 2014 and April 1, 2015 respectively.  
Consequently, the Company is carrying an amount of Rs. 15,673 lakhs as Assets held for sale/Advance against land, which consists of assets in the form of land, movable and immovable properties, advances etc. Based on regular follow-up with the concerned Government authorities, negotiations with the Company to whom the aforesaid Coal Block was subsequently allotted, related judicial ruling, other recourses available to the Company and the advice of the Legal Counsel, management expects to realize at least the carrying values of the aforesaid assets in the near future. The Statutory auditors of the Company have drawn an Emphasis of Matter in their review report in this regard.
6. Inventories at the quarter-end include slow moving iron ore fines aggregating Rs. 6,068 lakhs. Use of such fines for manufacture of pellets were adversely affected in prior years due to lower market prices of such pellets, resulting in inventory build up. In view of recent improvement in market price of pellets, management is in the process of implementing plans for utilisation of such fines for manufacture of pellets, to be sold at prices that are expected to be higher than their carrying values.
7. Other income for the quarter ended June 30, 2018 includes Rs. 218 lakhs towards liabilities no longer required written back (Quarter ended March 31, 2018 includes Rs. 2,311 lakhs and Rs. 516 lakhs on account of profit on sale of land and liabilities no longer required written back respectively and quarter ended June 30, 2017 includes Rs. 1,024 lakhs on account of profit on sale of land).
8. The Board of Directors of the Company at its meeting held on June 11, 2018 has decided to explore the sale of its steel business in order to achieve the objective of deleveraging the Company.
9. Previous period figures have been regrouped / rearranged wherever necessary, to conform to current period presentation.

Place : Kolkata

Dated : August 13, 2018

  
Rajeev Jhwar  
Managing Director

UML/SECT/

13<sup>th</sup> August, 2018

The Secretary  
National Stock Exchange of India Ltd  
Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No.C/1, G Block,  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051  
[Scrip Code: USHAMART]

The Secretary  
The BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street  
Mumbai – 400 001  
[Scrip Code: 517146]

Societe de la Bourse de Luxembourg  
35A Boulevard Joseph II  
L-1840, Luxembourg  
[Scrip Code: US9173002042]

Dear Sir(s),

Pursuant to Regulation 33 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, the Board of Directors of the Company at their meeting held today have approved and taken on record un-audited financial results along with segment reporting on consolidated and standalone basis for the quarter ended 30<sup>th</sup> June, 2018.

As required under the SEBI (Listing Obligation and Disclosure Requirement) Regulations, 2015, a copy of above un-audited results and Report of the Auditors on “Limited Review” of said financial results are enclosed for your ready reference and record.

The Board Meeting commenced at 2 P.M. and concluded at 04:15 P.M. (IST).

Thanking you,

Yours faithfully,  
For Usha Martin Limited

**Rajeev Jhawar**  
*Managing Director*

Encl: as above



## **Limited Review Report – Ind AS Standalone Financial Results**

**Review Report to**

**The Board of Directors**

**Usha Martin Limited**

1. We have reviewed the accompanying statement of unaudited standalone Ind AS financial results of Usha Martin Limited (the 'Company') for the quarter ended June 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS) 34 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015 as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

### **5. Emphasis of Matter**

We draw attention to Note 5 regarding recoverability of book values of Rs. 15,673 lakhs of moveable and immovable assets including land and advances for land pertaining to Kathautia and Lohari coal blocks that were deallocated during an earlier year. We have

been informed that various measures have been initiated by the management for timely realization of the aforesaid recoverable amounts. Pending outcome of such measures, no adjustments to the financial results in this regard have been considered necessary by the management. Our conclusion is not modified in respect of this matter.

**For S.R. BATLIBOI & CO. LLP**

Chartered Accountants

**ICAI Firm registration number:** 301003E/E300005

per Bhaswar Sarkar

Partner

Membership No.: 055596

Place of signature: Kolkata

Date: August 13, 2018



## Usha Martin Limited

### Statement of Unaudited Standalone Financial Results for the quarter ended 30th June, 2018

( Amount in Rupees lakhs)

| Particulars   | Quarter ended on | Quarter ended on          | Quarter ended on | Year ended on   |
|---|------------------|---------------------------|------------------|-----------------|
|   | 30.06.2018       | 31.03.2018                | 30.06.2017       | 31.03.2018      |
|   | Unaudited        | Audited<br>(Refer Note 2) | Unaudited        | Audited         |
| <b>Revenue</b>  |                  |                           |                  |                 |
| Revenue from operations (refer note 3)  | 1,21,986         | 1,16,209                  | 1,04,317         | 4,14,615        |
| Other income  | 811              | 3,808                     | 1,431            | 8,645           |
| <b>Total income</b>   | <b>1,22,797</b>  | <b>1,20,017</b>           | <b>1,05,748</b>  | <b>4,23,260</b> |
| <b>Expenses</b>   |                  |                           |                  |                 |
| Cost of materials consumed  | 55,871           | 51,714                    | 48,710           | 1,84,615        |
| Purchases of stock-in-trade   | 98               | 103                       | 140              | 514             |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade | (2,645)          | 3,727                     | 1,133            | 19,314          |
| Excise duty on sale of goods (refer note 3)                                   | -                | -                         | 10,718           | 10,718          |
| Employee benefits expense   | 6,650            | 5,546                     | 6,113            | 23,810          |
| Finance costs   | 14,288           | 14,134                    | 13,642           | 57,098          |
| Depreciation and amortisation expense   | 7,108            | 7,065                     | 6,756            | 27,357          |
| Other expenses (refer note 3)   | 39,500           | 36,393                    | 28,366           | 1,28,068        |
| <b>Total expenses</b>   | <b>1,20,870</b>  | <b>1,18,682</b>           | <b>1,15,578</b>  | <b>4,51,494</b> |
| <b>Profit / (loss) before tax</b>   | <b>1,927</b>     | <b>1,335</b>              | <b>(9,830)</b>   | <b>(28,234)</b> |
| Tax expense   | -                | -                         | -                | -               |
| <b>Profit / (loss) for the period (a)</b>                                     | <b>1,927</b>     | <b>1,335</b>              | <b>(9,830)</b>   | <b>(28,234)</b> |
| <b>Other comprehensive income/(loss)</b>                                      |                  |                           |                  |                 |
| Items that will not be reclassified to profit or (loss)                       | 5                | 135                       | (40)             | 15              |
| <b>Total Other comprehensive income/(loss) for the period, net of tax (b)</b> | <b>5</b>         | <b>135</b>                | <b>(40)</b>      | <b>15</b>       |
| <b>Total comprehensive income/(loss) for the period (a) + (b)</b>             | <b>1,932</b>     | <b>1,470</b>              | <b>(9,870)</b>   | <b>(28,219)</b> |
| <b>Paid-up equity share capital (face value of Re 1/- each)</b>               | <b>3,054</b>     | <b>3,054</b>              | <b>3,054</b>     | <b>3,054</b>    |
| <b>Reserves excluding revaluation reserves as per balance sheet</b>           |                  |                           |                  | <b>14,301</b>   |
| <b>Earnings/(loss) per share (Rs.) (*not annualised)</b>                      |                  |                           |                  |                 |
| <b>Basic and Diluted</b>  | <b>0.63</b> *    | <b>0.44</b> *             | <b>(3.23)</b> *  | <b>(9.27)</b>   |



**Usha Martin Limited**  
Standalone segment information

( Amount in Rupees lakhs )

| Particulars   | Quarter ended on | Quarter ended on          | Quarter ended on | Year ended on   |
|---|------------------|---------------------------|------------------|-----------------|
|   | 30.06.2018       | 31.03.2018                | 30.06.2017       | 31.03.2018      |
|   | Unaudited        | Audited<br>(Refer Note 2) | Unaudited        | Audited         |
| <b>Segment Revenue:</b>   |                  |                           |                  |                 |
| Steel   | 1,04,811         | 98,554                    | 88,524           | 3,42,119        |
| Wire and Wire Ropes   | 44,377           | 37,416                    | 36,373           | 1,51,796        |
| Others  | 56               | 593                       | 64               | 750             |
| <b>Total</b>  | <b>1,49,244</b>  | <b>1,36,563</b>           | <b>1,24,961</b>  | <b>4,94,665</b> |
| Less: Inter segment revenue                                     | 27,258           | 20,354                    | 20,644           | 80,050          |
| <b>Total income from operations</b>                             | <b>1,21,986</b>  | <b>1,16,209</b>           | <b>1,04,317</b>  | <b>4,14,615</b> |
| <b>Segment Results [(Profit/(Loss) before tax and interest]</b> |                  |                           |                  |                 |
| Steel   | 11,275           | 8,398                     | (30)             | 9,978           |
| Wire and Wire Ropes   | 5,736            | 7,381                     | 4,819            | 20,938          |
| Others  | (113)            | 41                        | (90)             | (216)           |
| <b>Total</b>  | <b>16,898</b>    | <b>15,820</b>             | <b>4,699</b>     | <b>30,700</b>   |
| Less:   |                  |                           |                  |                 |
| Finance costs   | 14,288           | 14,134                    | 13,642           | 57,098          |
| Other Unallocable Expenditure (Net of Unallocable Income)       | 683              | 351                       | 887              | 1,836           |
| <b>Profit/(loss) before tax</b>                                 | <b>1,927</b>     | <b>1,335</b>              | <b>(9,830)</b>   | <b>(28,234)</b> |
| <b>Segments Assets</b>  |                  |                           |                  |                 |
| Steel   | 5,06,025         | 5,24,470                  | 5,51,810         | 5,24,470        |
| Wire and Wire Ropes   | 1,09,716         | 1,06,224                  | 1,06,005         | 1,06,224        |
| Others  | 10,375           | 11,550                    | 9,251            | 11,550          |
| <b>Total Assets</b>   | <b>6,26,116</b>  | <b>6,42,244</b>           | <b>6,67,066</b>  | <b>6,42,244</b> |
| <b>Segments Liabilities</b>                                     |                  |                           |                  |                 |
| Steel   | 2,11,326         | 2,04,921                  | 1,91,977         | 2,04,921        |
| Wire and Wire Ropes   | 27,689           | 30,681                    | 29,243           | 30,681          |
| Others  | 3,67,814         | 3,89,287                  | 4,10,144         | 3,89,287        |
| <b>Total Liabilities</b>  | <b>6,06,829</b>  | <b>6,24,889</b>           | <b>6,31,364</b>  | <b>6,24,889</b> |

**Note:**

The Company is organised into business units based on its products and services and has three reportable segments, as follows:

- The Steel segment, which manufactures and sells steel wire rods, rolled products, billets, pig iron and allied products.
- The Wire and Wire Ropes segment which manufactures and sells steel wires, strands, wire ropes, cord, bright bar, related accessories, etc.
- Other segments includes manufacturing and selling of wire drawing and allied machines and Corporate office.



**Notes:**

1. The above results of Usha Martin Limited ("the Company") for the quarter ended June 30, 2018 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on August 13, 2018.
2. These results have been prepared in accordance with the Ind AS, notified under the Companies (Indian Accounting Standard) Rules 2015. The figures for the quarter ended March 31, 2018 are the balancing figures between audited figures in respect of the financial year ended March 31, 2018 and the unaudited published figures for the nine months ended December 31, 2017, which were subjected to limited review.
3. Post the applicability of Goods and Service Tax (GST) with effect from July 01, 2017, revenue from operations is disclosed net of GST. Accordingly, the revenue from operations and other expenses for the quarter ended June 30, 2018 are not comparable with the corresponding quarter ended June 30, 2017 presented in the results which included excise duty.
4. Ind AS 115 "Revenue from Contracts with customers", mandatory for reporting periods beginning on or after 1 April 2018 replaces the existing revenue recognition standards. The application of Ind AS 115 did not have any significant impact on the Company's financial results for the quarter. The Company has applied the modified retrospective method in respect of adjustments pertaining to the previous year.
5. Pursuant to the Hon'ble Supreme Court order dated September 24, 2014 followed by promulgation of the Coal Mines (Special Provision) Act, 2015 (CMSP Act), the allocation of Lohari and Kathautia coal blocks was cancelled with effect from September 24, 2014 and April 1, 2015 respectively. Consequently, the Company is carrying an amount of Rs. 15,673 lakhs as Assets held for sale/Advance against land, which consists of assets in the form of land, movable and immovable properties, advances etc. Based on regular follow-up with the concerned Government authorities, negotiations with the Company to whom the aforesaid Coal Block was subsequently allotted, related judicial ruling, other recourses available to the Company and the advice of the Legal Counsel, management expects to realize at least the carrying values of the aforesaid assets in the near future. The Statutory auditors of the Company have drawn an Emphasis of Matter in their review report in this regard.
6. Inventories at the quarter-end include slow moving iron ore fines aggregating Rs. 6,068 lakhs. Use of such fines for manufacture of pellets were adversely affected in prior years due to lower market prices of such pellets, resulting in inventory build up. In view of recent improvement in market price of pellets, management is in the process of implementing plans for utilisation of such fines for manufacture of pellets, to be sold at prices that are expected to be higher than their carrying values.
7. Other income for the quarter ended June 30, 2018 includes Rs. 204 lakhs towards liabilities no longer required written back (Quarter ended March 31, 2018 includes Rs. 2,311 lakhs and Rs. 516 lakhs on account of profit on sale of land and liabilities no longer required written back respectively and quarter ended June 30, 2017 includes Rs. 1,024 lakhs on account of profit on sale of land).
8. The Board of Directors of the Company at its meeting held on June 11, 2018 has decided to explore the sale of its steel business in order to achieve the objective of deleveraging the Company.
9. Previous period figures have been regrouped / rearranged wherever necessary, to conform to current period presentation.

## **Limited Review Report – Ind AS Consolidated Financial Results**

### **Review Report to**

### **The Board of Directors**

### **Usha Martin Limited**

1. We have reviewed the accompanying statement of unaudited consolidated Ind AS financial results of Usha Martin Group comprising Usha Martin Limited (the 'Company') comprising its subsidiaries (together referred to as 'the Group') and its joint ventures, for the quarter ended June 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to issue express a conclusion on the Statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above and based on the consideration of the reports of other auditors on the unaudited separate quarterly financial results and on the other financial information of subsidiaries and joint ventures, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated Ind AS financial results prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

5. We did not review the financial statements and other financial information, in respect of 19 subsidiaries, whose Ind AS financial statements include total assets of Rs. 135,862 lakhs as at June 30, 2018, and total revenues of Rs. 28,437 lakhs for the quarter ended on that date. These Ind AS financial statements and other financial information have been reviewed by other auditors, which financial statements, other financial information and auditor's reports have been furnished to us by the management. The consolidated Ind AS financial results also include the Group's share of net loss of Rs. 59 lakhs for the quarter ended June 30, 2018, as considered in the consolidated Ind AS financial statements, in respect of three joint ventures, whose financial statements, other financial information have been reviewed by other auditors and whose reports have been furnished to us by the management. Our conclusion, in so far as it relates to the affairs of such subsidiaries and joint ventures is based solely on the report of other auditors. Our conclusion is not modified in respect of this matter.

6. Emphasis of Matter

We draw attention to Note 5 regarding recoverability of book values of Rs. 15,673 lakhs of moveable and immoveable assets including land and advances for land pertaining to Kathautia and Lohari coal blocks that were deallocated during an earlier year. We have been informed that various measures have been initiated by the management for timely realization of the aforesaid recoverable amounts. Pending outcome of such measures, no adjustments to the consolidated financial results in this regard have been considered necessary by the management. Our conclusion is not modified in respect of this matter.

**For S.R. BATLIBOI & CO. LLP**

Chartered Accountants

**ICAI Firm registration number:** 301003E/E300005

**per Bhaswar Sarkar**

Partner

Membership No.: 055596

Place of signature: Kolkata

Date: August 13, 2018



## Usha Martin Limited

### Statement of Unaudited Consolidated Financial Results for the quarter ended 30th June, 2018

( Amount in Rupees lakhs)

| Particulars   | Quarter ended on | Quarter ended on       | Quarter ended on | Year ended on   |
|---|------------------|------------------------|------------------|-----------------|
|   | 30.06.2018       | 31.03.2018             | 30.06.2017       | 31.03.2018      |
|   | Unaudited        | Audited (Refer Note 2) | Unaudited        | Audited         |
| <b>Revenue</b>  |                  |                        |                  |                 |
| Revenue from operations (refer Note 3)  | 1,38,417         | 1,31,983               | 1,19,835         | 4,76,789        |
| Other income  | 602              | 3,893                  | 1,409            | 8,530           |
| <b>Total income</b>   | <b>1,39,019</b>  | <b>1,35,876</b>        | <b>1,21,244</b>  | <b>4,85,319</b> |
| <b>Expenses</b>   |                  |                        |                  |                 |
| Cost of materials consumed  | 64,595           | 60,509                 | 56,409           | 2,18,801        |
| Purchases of stock-in-trade   | 118              | 117                    | 453              | 592             |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade | (2,717)          | 3,681                  | 617              | 15,304          |
| Excise duty on sale of goods (refer Note 3)                                   | -                | -                      | 11,010           | 11,011          |
| Employee benefits expense   | 10,644           | 9,422                  | 9,558            | 38,244          |
| Finance costs   | 14,722           | 14,555                 | 14,014           | 58,698          |
| Depreciation and amortisation expense   | 7,924            | 7,873                  | 7,515            | 30,487          |
| Other expenses (refer Note 3)   | 42,516           | 38,736                 | 30,934           | 1,38,550        |
| <b>Total expenses</b>   | <b>1,37,802</b>  | <b>1,34,893</b>        | <b>1,30,510</b>  | <b>5,11,687</b> |
| <b>Profit / (loss) before tax</b>   | <b>1,217</b>     | <b>983</b>             | <b>(9,266)</b>   | <b>(26,368)</b> |
| <b>Tax expense:</b>   |                  |                        |                  |                 |
| (1) Current tax   | 158              | 82                     | 148              | 518             |
| (2) Net deferred tax (benefit)/expense  | (142)            | (321)                  | 118              | (7)             |
| <b>Total tax expense</b>  | <b>16</b>        | <b>(239)</b>           | <b>266</b>       | <b>511</b>      |
| <b>Profit/(loss) before share of profit/(loss) of joint ventures</b>          | <b>1,201</b>     | <b>1,222</b>           | <b>(9,532)</b>   | <b>(26,879)</b> |
| Share of profit/(loss) of joint ventures                                      | (59)             | 36                     | (145)            | 84              |
| <b>Profit/(loss) after share of profit/(loss) of joint ventures (a)</b>       | <b>1,142</b>     | <b>1,258</b>           | <b>(9,677)</b>   | <b>(26,795)</b> |
| <b>Other comprehensive income / (loss)</b>                                    |                  |                        |                  |                 |
| <b>Items that will not be reclassified to profit or (loss)</b>                |                  |                        |                  |                 |
| Re-measurements gain/(loss) on defined benefit plans                          | 8                | 113                    | (42)             | (8)             |
| <b>Items that will be reclassified to profit or (loss)</b>                    |                  |                        |                  |                 |
| Exchange difference on translation  | (126)            | 3,114                  | -                | 5,364           |
| <b>Total other comprehensive income / (loss) for the period (b)</b>           | <b>(118)</b>     | <b>3,227</b>           | <b>(42)</b>      | <b>5,356</b>    |
| <b>Total comprehensive income / (loss) for the period (a) + (b)</b>           | <b>1,024</b>     | <b>4,485</b>           | <b>(9,719)</b>   | <b>(21,439)</b> |
| <b>Profit / (loss) for the period attributable to :</b>                       |                  |                        |                  |                 |
| Equity shareholders of the Company  | 1,178            | 1,138                  | (9,758)          | (27,123)        |
| Non controlling Interest  | (36)             | 120                    | 81               | 328             |
| <b>Other comprehensive income / (loss) attributable to :</b>                  |                  |                        |                  |                 |
| Equity shareholders of the Company  | (119)            | 3,222                  | (41)             | 5,361           |
| Non controlling Interest  | 1                | 5                      | (1)              | (5)             |
| <b>Total comprehensive income / (loss) for the period attributable to :</b>   |                  |                        |                  |                 |
| Equity shareholders of the Company  | 1,059            | 4,360                  | (9,799)          | (21,762)        |
| Non controlling Interest  | (35)             | 125                    | 80               | 323             |
| <b>Paid-up equity share capital (face value of Re 1/- each)</b>               | <b>3,054</b>     | <b>3,054</b>           | <b>3,054</b>     | <b>3,054</b>    |
| <b>Reserves excluding revaluation reserves as per balance sheet</b>           |                  |                        |                  | <b>69,652</b>   |
| <b>Earnings/(loss) per share (Rs.) (*not annualised)</b>                      |                  |                        |                  |                 |
| Basic and Diluted   | 0.39 *           | 0.37 *                 | (3.20) *         | (8.90)          |





**Usha Martin Limited**

**Statement of Unaudited Consolidated Segment Information**

( Amount in Rupees lakhs )

| Particulars   | Quarter ended on<br>30.06.2018 | Quarter ended on<br>31.03.2018 | Quarter ended on<br>30.06.2017 | Year ended on<br>31.03.2018 |
|---|--------------------------------|--------------------------------|--------------------------------|-----------------------------|
|   | Unaudited                      | Audited (Refer Note<br>2)      | Unaudited                      | Audited                     |
| <b>Segment revenue</b>  |                                |                                |                                |                             |
| Steel   | 1,04,811                       | 98,554                         | 88,524                         | 3,42,119                    |
| Wire and Wire Ropes   | 60,629                         | 52,743                         | 49,647                         | 2,08,062                    |
| Others  | 2,250                          | 3,313                          | 3,751                          | 12,728                      |
| <b>Total</b>  | <b>1,67,690</b>                | <b>1,54,610</b>                | <b>1,41,922</b>                | <b>5,62,909</b>             |
| Less : Inter segment revenue                                    | 29,273                         | 22,627                         | 22,087                         | 86,120                      |
| <b>Total income from operations</b>                             | <b>1,38,417</b>                | <b>1,31,983</b>                | <b>1,19,835</b>                | <b>4,76,789</b>             |
| <b>Segment results [(Profit/(Loss) before tax and interest]</b> |                                |                                |                                |                             |
| Steel   | 11,275                         | 8,398                          | (30)                           | 9,978                       |
| Wire and Wire Ropes   | 5,474                          | 7,340                          | 5,451                          | 23,477                      |
| Others  | (134)                          | 133                            | 322                            | 720                         |
| <b>Total</b>  | <b>16,615</b>                  | <b>15,871</b>                  | <b>5,743</b>                   | <b>34,175</b>               |
| Less:   |                                |                                |                                |                             |
| Finance costs   | 14,722                         | 14,555                         | 14,014                         | 58,698                      |
| Other Unallocable Expenditure (Net of Unallocable Income)       | 676                            | 333                            | 995                            | 1,845                       |
| <b>Profit/(loss) before tax</b>                                 | <b>1,217</b>                   | <b>983</b>                     | <b>(9,266)</b>                 | <b>(26,368)</b>             |
| <b>Segments Assets</b>  |                                |                                |                                |                             |
| Steel   | 5,10,869                       | 5,29,327                       | 5,57,760                       | 5,29,327                    |
| Wire and Wire Ropes   | 1,94,245                       | 1,98,029                       | 1,91,419                       | 1,98,029                    |
| Others  | 20,036                         | 18,071                         | 17,442                         | 18,071                      |
| <b>Total Assets</b>   | <b>7,25,150</b>                | <b>7,45,427</b>                | <b>7,66,621</b>                | <b>7,45,427</b>             |
| <b>Segments Liabilities</b>                                     |                                |                                |                                |                             |
| Steel   | 2,11,326                       | 2,04,921                       | 1,91,977                       | 2,04,921                    |
| Wire and Wire Ropes   | 36,617                         | 37,795                         | 36,371                         | 37,795                      |
| Others  | 4,07,300                       | 4,26,636                       | 4,49,094                       | 4,26,636                    |
| <b>Total Liabilities</b>  | <b>6,55,243</b>                | <b>6,69,352</b>                | <b>6,77,442</b>                | <b>6,69,352</b>             |

**Note:**

The Group is organised into business units based on its products and services and has three reportable segments, as follows:

- The Steel segment, which manufactures and sells steel wire rods, rolled products, billets, pig iron and allied products
- The Wire and Wire Ropes segment which manufactures and sells steel wires, strands, wire ropes, cord, bright bar, related accessories, etc.
- Other segments includes manufacturing and selling of wire drawing and allied machines, investment in Jelly Filled Telecommunication Cables and Corporate office.



## Usha Martin Limited

### Notes:

1. The above consolidated results of Usha Martin Limited ("the Company") and its nineteen subsidiaries (including ten step-down subsidiaries) and three joint ventures (including one step-down joint venture) for the quarter ended June 30, 2018 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on August 13, 2018.
2. These results have been prepared in accordance with the Ind AS, notified under the Companies (Indian Accounting Standard) Rules 2015. The figures for the quarter ended March 31, 2018 are the balancing figures between audited figures in respect of the financial year ended March 31, 2018 and the unaudited published figures for the nine months ended December 31, 2017, which were subjected to limited review.
3. Post the applicability of Goods and Service Tax (GST) with effect from July 01, 2017, revenue from operations is disclosed net of GST. Accordingly, the revenue from operations and other expenses for the quarter and year ended March 31, 2018 are not comparable with the corresponding periods presented in the results which included excise duty.
4. Ind AS 115 "Revenue from Contracts with customers", mandatory for reporting periods beginning on or after 1 April 2018 replaces the existing revenue recognition standards. The application of Ind AS 115 did not have any significant impact on the Group's financial results for the quarter. The Group has applied the modified retrospective method in respect of adjustments pertaining to the previous year.
5. Pursuant to the Hon'ble Supreme Court order dated September 24, 2014 followed by promulgation of the Coal Mines (Special Provision) Act, 2015 (CMSP Act), the allocation of Lohari and Kathautia coal blocks was cancelled with effect from September 24, 2014 and April 1, 2015 respectively. Consequently, the Company is carrying an amount of Rs. 15,673 lakhs as Assets held for sale/Advance against land, which consists of assets in the form of land, movable and immovable properties, advances etc. Based on regular follow-up with the concerned Government authorities, negotiations with the Company to whom the aforesaid Coal Block was subsequently allotted, related judicial ruling, other recourses available to the Company and the advice of the Legal Counsel, management expects to realize at least the carrying values of the aforesaid assets in the near future. The Statutory auditors of the Company have drawn an Emphasis of Matter in their review report in this regard.
6. Inventories at the quarter-end include slow moving iron ore fines aggregating Rs. 6,068 lakhs. Use of such fines for manufacture of pellets were adversely affected in prior years due to lower market prices of such pellets, resulting in inventory build up. In view of recent improvement in market price of pellets, management is in the process of implementing plans for utilisation of such fines for manufacture of pellets, to be sold at prices that are expected to be higher than their carrying values.
7. Other income for the quarter ended June 30, 2018 includes Rs. 218 lakhs towards liabilities no longer required written back (Quarter ended March 31, 2018 includes Rs. 2,311 lakhs and Rs. 516 lakhs on account of profit on sale of land and liabilities no longer required written back respectively and quarter ended June 30, 2017 includes Rs. 1,024 lakhs on account of profit on sale of land ).
8. The Board of Directors of the Company at its meeting held on June 11, 2018 has decided to explore the sale of its steel business in order to achieve the objective of deleveraging the Company.
9. Previous period figures have been regrouped / rearranged wherever necessary, to conform to current period presentation.

Place : Kolkata

Dated : August 13, 2018

Rajeev Jhawar  
Managing Director