

**LINC**

10<sup>th</sup> August, 2018

The Secretary  
The Calcutta Stock Exchange Ltd.  
7, Lyons Range  
Kolkata – 700 001

Dear Sir,

**Re : Press Release**

Please find enclosed herewith the Press Release relating to the Financial Results for the quarter ended 30<sup>th</sup> June, 2018.

Thanking You

Yours faithfully

For LINC PEN & PLASTICS LTD.



N. K. DUJARI  
Chief Financial Officer &  
Company Secretary

Encl: as above

CC: 1. The Executive Director  
The Stock Exchange, Mumbai

Stock Code - 531241

2. The Manager,  
Listing Department,  
National Stock Exchange of India Ltd.

## Press Release

### Salient Points on Financial Results for Q1 of FY2018-19

		Q1 - 18-19	Q1 - 17-18	Increase
Total Revenue (Net)	₹ In Lacs	8,346	6,749	23.7%
Exports	₹ In Lacs	1,627	1,133	43.6%
PAT	₹ in Lacs	164	53	
PAT (as % of sales)	In %	2.0%	0.8%	
EBITDA (in %)	In %	7.8%	5.1%	
Inventory & Debtors	₹ In Lacs	12,344	11,301	
	Days of sale	135	152	

Speaking on the results, Managing Director Mr Deepak Jalan said - FY 19 Q1 result was not as desired, even though the domestic sales grew by 17.5% compared to the same period last year, which was impacted by GST anxiety.

Exports improved considerably even though certain markets like Egypt, Turkey, Yemen, Iran etc. still couldn't recover from their internal & political challenges.

The overall profit was still subdued owing to the high polymer prices. However, we are able to achieve better operating margins on account of improved product mix, cost reduction, higher exports & favourable foreign exchange.

Going forward, we hope to post better results quarter after quarter by radically improving the ratio of value added products in the overall portfolio, which will not only help us insulate our margins from the polymer price volatility, it will also secure our future top line as well as bottom line.

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