

# AJMERA REALTY & INFRA INDIA LTD.

Regd. Office: Citi Mall, Link Road, Andheri (W), Mumbai - 400 053.  
Tel.: +91-22-6698 4000 • Email: investors@ajmera.com • Website: www.ajmera.com  
CIN No.: L27104 MH 1985 PLC035659



Ref: SEC/ARIL/BSE-NSE/2023-24

Date: 9May, 2024

<b>The Bombay Stock Exchange Limited</b> Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001  <b>Script Code: 513349</b>	<b>National Stock Exchange of India Limited</b> 5 <sup>th</sup> Floor, Exchange Plaza, Bandra Kurla Complex Bandra (East), Mumbai - 400051  <b>Script Code: AJMERA</b>
--	---

## Sub: Investor Presentation Year ended March 31, 2024.

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the Investor Presentation on the Unaudited Financial Results (Standalone and Consolidate) of the Company for the Quarter and year ended 31 March 2024.

The copy of the same shall be uploaded on the Company's website viz., [www.ajmera.com](http://www.ajmera.com)

Kindly take the same on record.

Thanking You.

Yours faithfully,

**For AJMERA REALTY & INFRA INDIA LIMITED**

**Nitin  
Dineshchan  
dra Bavisi**

Digitally signed by Nitin Dineshchandra Bavisi  
DN: cn=IN, o=Personal, title=8645,  
pseudonym=klz0VYO2cDklo2i61UEvavyGuH  
QNILz,  
2.5.4.20=ddcaee508fd66ea70f2949c23c12f74  
606992e35803425377c511c84465c3d,  
postalCode=400067, st=Maharashtra,  
serialNumber=0b275fabbf52f97102d21d8b5  
23aa0ae820348590d61506f839a38c215c8b16,  
cn=Nitin Dineshchandra Bavisi  
Date: 2024.05.09 15:08:05 +05'30'

**NITIN BAVISI  
CHIEF FINANCIAL OFFICER  
Encl. As above**

FY 2024



BUILT ON TRUST

Ajmera Realty & Infra India Limited

# EARNINGS PRESENTATION

Q4 & FY24

[www.ajmera.com](http://www.ajmera.com)



# DISCLAIMER

The information in this presentation contains certain forward-looking statements. These include statements regarding the intent, plans, objectives, goals, strategies, future events or performance, current expectations of the Company and the underlying assumptions, other than those based on historical facts, including, but not limited to, those that are identified by the use of words Such as “anticipates”, “believes”, “estimates”, “expects”, “intends”, “plans”, “predicts”, “projects” and similar expressions.

These forward-looking statements involve certain risks and uncertainties like economic or regulatory changes, political developments and other factors that could cause the actual results to differ materially from those expressed by such forward looking statements. These risks and uncertainties include, but are not limited to; general economic and business conditions; changes in macroeconomic and political trends;

the ability to implement our growth, expansion plans & strategy; fluctuations in currency exchange rates; changes in interest rates and other fiscal cost; government policies and actions with respect to investments; changes in the laws and regulations; changes in tax laws, import duties, litigation, industry structure and labour relations; competitive pressures; technical developments & technological changes.

We undertake no obligation to update any forward-looking information contained in this Presentation to reflect any subsequent events or circumstances unless it is required by Law. Any statements and projections made by third parties included in this Presentation are not adopted by us and we are not responsible for such third-party statements.

# Company Snapshot

**55+**

years of legacy in  
Real Estate Sector

**20+ MSF**

of township &  
Pincode creators

**46,000+**

homes  
delivered

**1 MSF**

of ongoing  
development

**1.9 MSF**

of projects in pipeline  
for development

**11.1 MSF**

of future development  
of land bank

**INR 1,017 Cr**

FY24 Sales Value  
Achieved

**50%**

3-Year PAT CAGR  
(FY21 – FY24)

**0.9x**

Debt-to-Equity as on  
31<sup>st</sup> March 2024

FY 2024



**PERFORMANCE & OPERATIONS**  
**BUSINESS UPDATES**

# Key Business Highlights – FY24



**4,73,091 Sq.ft.**

Sales Volume

**28%** YoY Increase



**INR 1,017 Cr**

Sales Value

**21%** YoY Increase



**INR 570 Cr**

Collections

**7%** YoY Increase



**Codename Wadala**

Add. to launch pipeline

On the back of 76% of inventory sales of Ajmera Manhattan



**INR 708 Cr**

Total Revenue

**61%** YoY Increase



**INR 209 Cr**

EBITDA

**56%** YoY Increase



**INR 103 Cr**

Profit After Tax

**44%** YoY Increase



**INR 1,350 Cr**

FY25E Sales Guidance

Company envisages to achieve this on back of healthy pipeline

# Project Sales & Collections – Q4 & FY24

## Q4 FY24

## FY24

Project	Location	Sales Volume (Sq.ft.)	Sales Value (INR Cr)	Units (Nos)	Collections (INR Cr)	Sales Volume (Sq.ft.)	Sales Value (INR Cr)	Units (Nos)	Collections (INR Cr)
Aeon, Zeon, Treon	Mumbai	-	-	-	6	3,720	10	5	24
Manhattan	Mumbai	62,336	198	66	76	1,79,866	560	194	180
Sikova	Mumbai	2,151	4	6	24	15,704	34	48	98
Greenfinity – CD	Mumbai	2,385	6	5	10	7,603	19	18	39
Prive	Mumbai	-	-	-	11	4,528	25	5	41
Greenfinity – AB	Mumbai	17,655	48	33	5	17,655	48	33	5
Eden	Mumbai	2,960	6	2	12	48,998	125	51	34
Nucleus- Resi	Bangalore	-	-	-	5	19,363	20	25	45
Nucleus - Comm	Bangalore	12,032	9	1	9	12,032	9	1	9
Lugaano & Florenza	Bangalore	13,752	16	19	39	1,63,622	167	218	95
<b>Total</b>		<b>1,13,271</b>	<b>287</b>	<b>132</b>	<b>197</b>	<b>4,73,091</b>	<b>1,017</b>	<b>598</b>	<b>570</b>

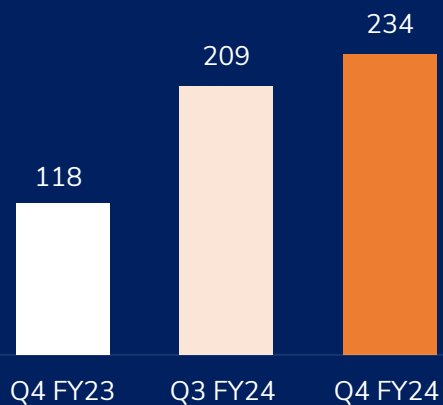
**81%**  
of Sales Value  
Contribution  
from Mumbai  
market

**19%**  
of Sales Value  
Contribution  
from Bangalore  
market

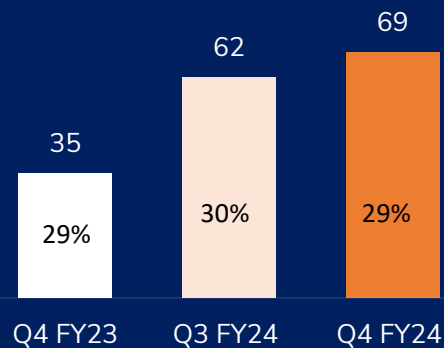
New Launches contribute to 17% of Sales Value

# Financial Highlights – Q4 FY24

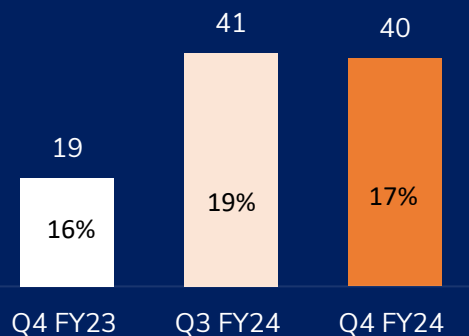
TOTAL REVENUE (INR Cr)



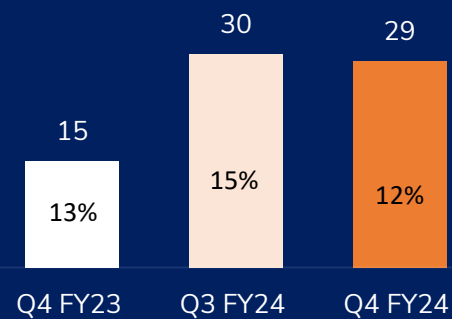
EBITDA (INR Cr) & EBITDA MARGIN (%)



PBT (INR Cr) & PBT MARGIN (%)



PAT (INR Cr) & PAT MARGIN (%)



## Financial Performance

**99% YoY increase** in Total Revenue

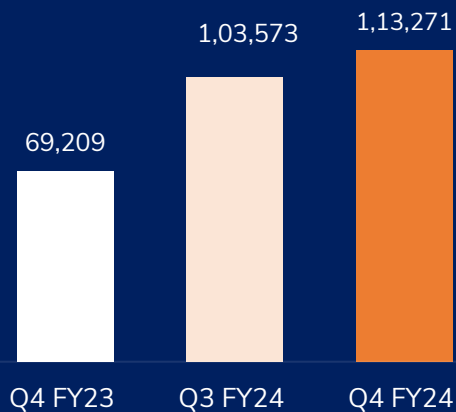
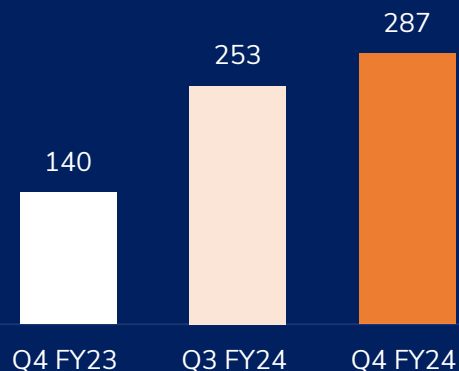
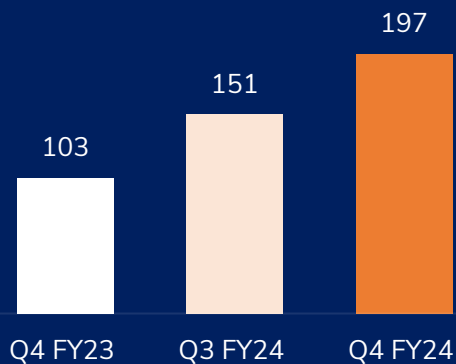
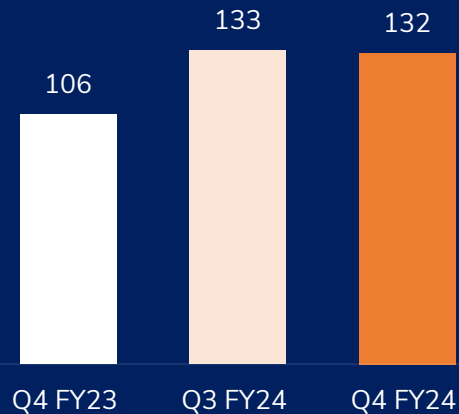
**98% YoY increase** in EBITDA

**105% YoY increase** in PBT

**90% YoY increase** in PAT



# Operational Highlights – Q4 FY24

**SALES VOLUME (Sq.ft.)****SALES VALUE (INR Cr)****COLLECTIONS (INR Cr)****UNITS (Nos)**

## Operational Performance

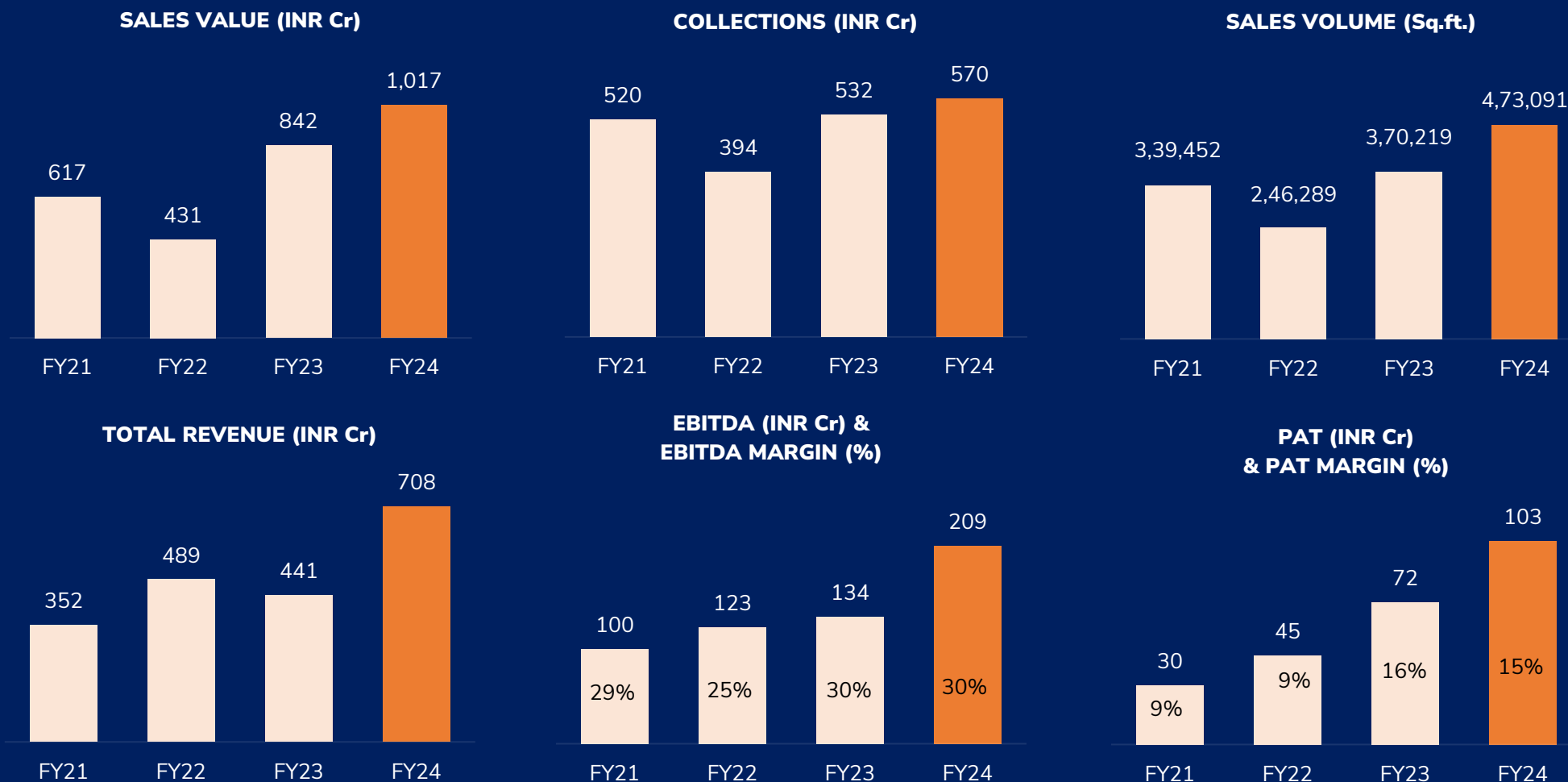
**64% YoY increase** in Sales Volume

**104% YoY increase** in Sales Value

**91% YoY increase** in Collection

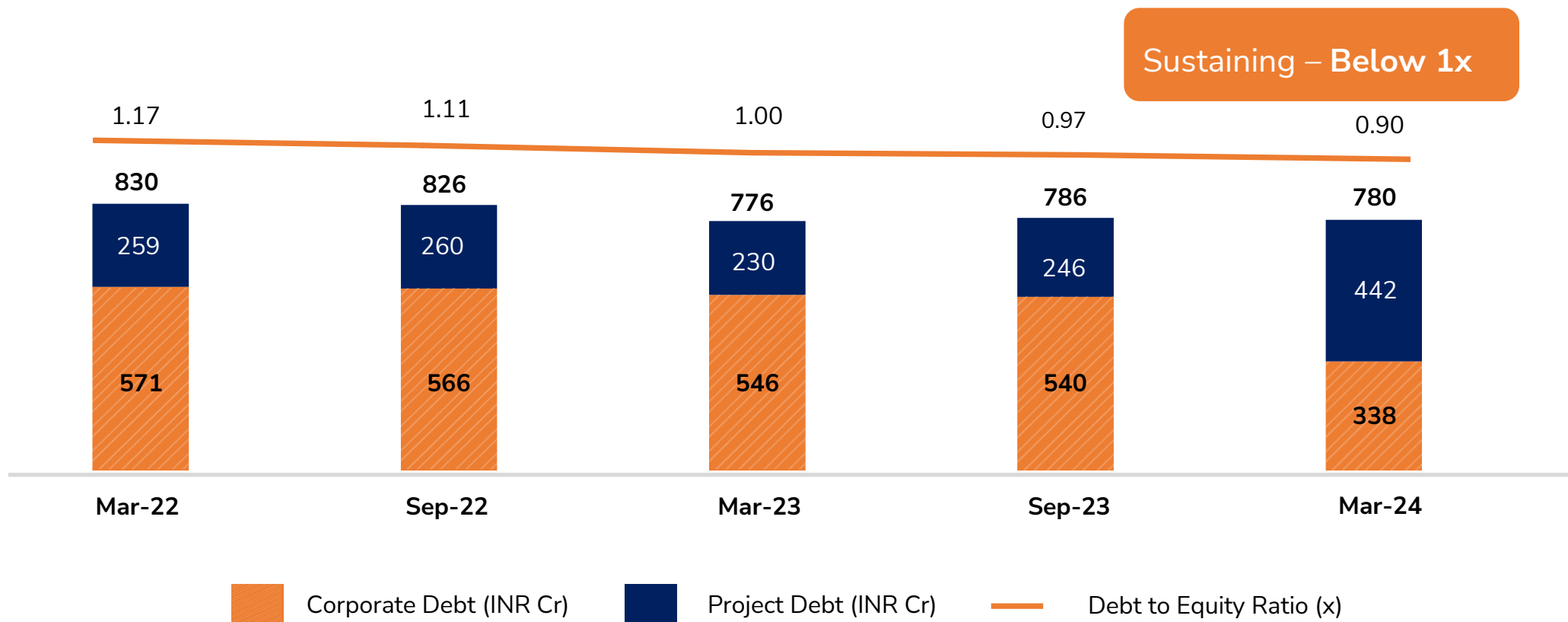
**25% YoY increase** in Units

# Performance Trend



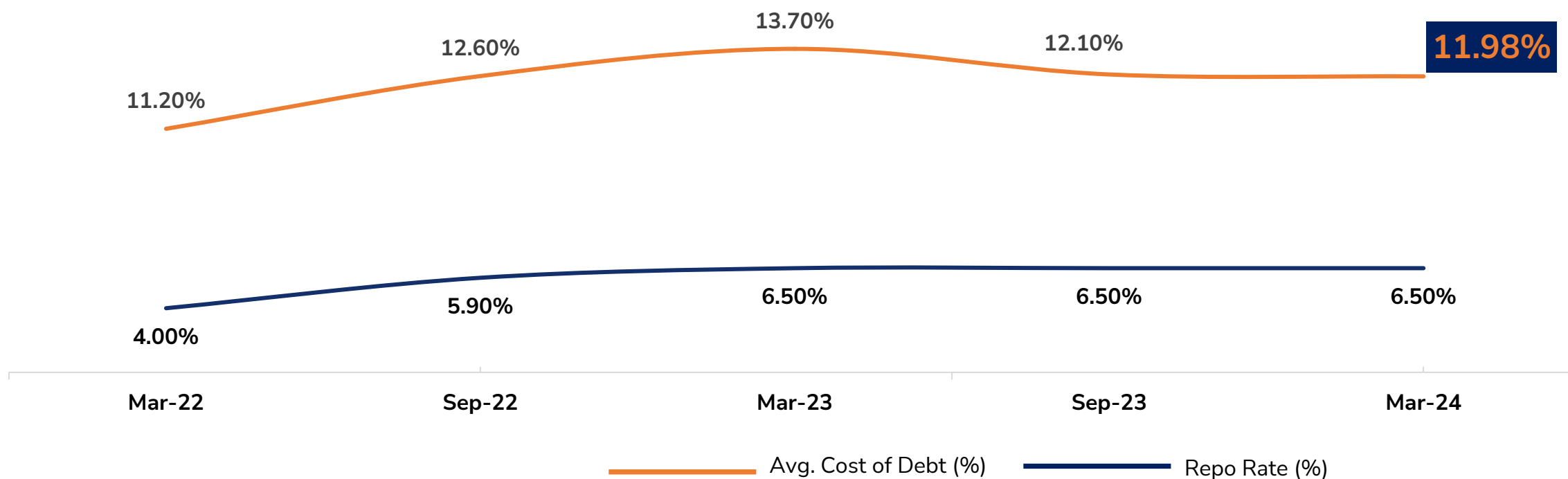
# Continued De-leveraging & Improving Debt Profile

## SECURED DEBT & DEBT TO EQUITY RATIO



# Continued De-leveraging & Improving Debt Profile

## AVG COST OF DEBT & REPO RATE



## Project Pioneers – Achievements during Q4 FY24



### Ajmera Manhattan structured deal

Successfully clocked structured deal with two leading financial institutions for INR 500 Cr at lower cost of funds.



### ISO 9001 : 2015 certification renewed

Certification for excellence availed for its operations across design, development, construction & marketing of its products.



### Sales Achievers at Wadala

Sales of over INR 100 Cr clocked in one month for Ajmera Manhattan. Next phase of Ajmera Greenfinity launched.

# FY24 Achievements – In line with our 5x strategy



## Organic Growth Strategy

Robust sales performance in Ajmera Manhattan has led to the addition to pipeline of its next phase at Wadala.

\*\*\*

The next phase of Ajmera Greenfinity was launched.



## Inorganic Growth Strategy

6 projects were acquired during FY24, aligning with our low capex strategy through JV/JDA/DM model.

\*\*\*

Launch pipeline expanded to 1.9 mn.Sq.ft. with a GDV of INR 4,570 Cr.



## Strategic Locational Advantage & Diverse Offerings

Acquisitions have been made at strategic locations boasting excellent infrastructure & connectivity.

\*\*\*

Locations include Vikhroli, Bhandup, Versova, Yogi Nagar, Bandra, and Electronic City – Phase 2.



## Robust & Responsible Execution efficiency

Over 1,000 possessions given within 24 hours for projects located at Mumbai & Bangalore.

\*\*\*

ARIIL projects launched since FY23 aim for Green Building Certification.

FY 2024

# PORTFOLIO UPDATE & STRATEGY

AJMEERA

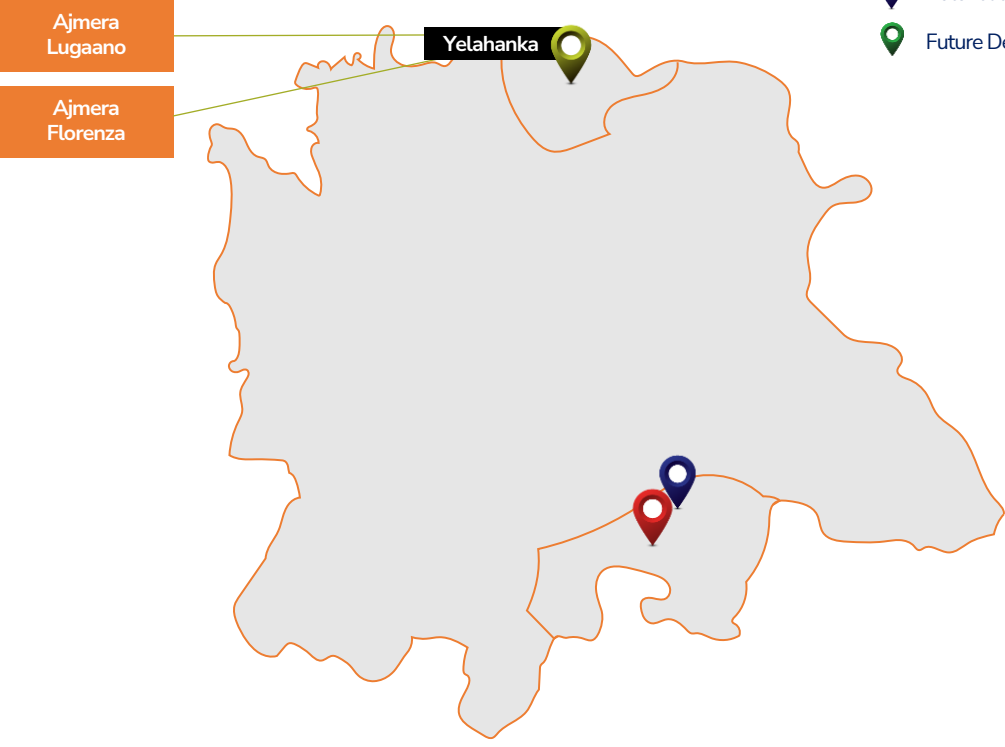
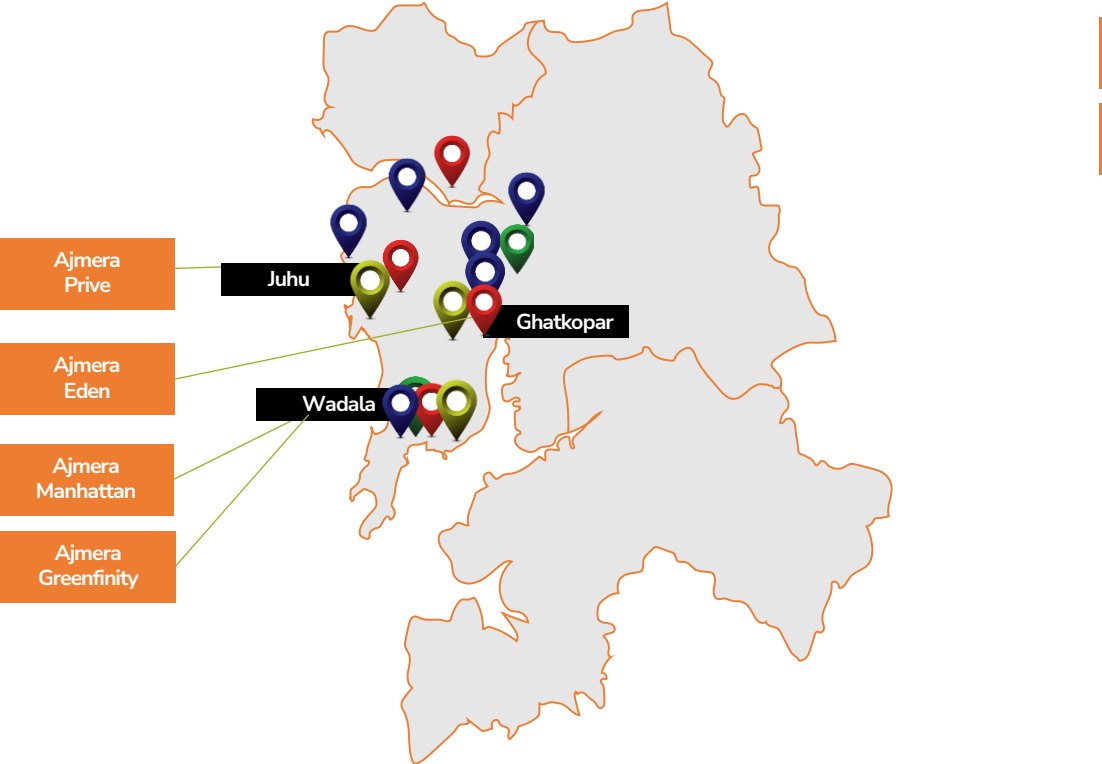


# Our portfolio





# Micro Market Presence



- 📍 Completed Projects
- 📍 Ongoing Projects
- 📍 Potential Launches
- 📍 Future Development Potential

\*All Area in lakh Sq.ft. (Carpet)

### Mumbai Metropolitan Region

Completed Projects	Ongoing Projects	Potential Launches	Future Development Potential
134	7	17	111

\*All Area in lakh Sq.ft. (Carpet)

### Bangalore

Completed Projects	Ongoing Projects	Potential Launches	Future Development Potential
21	3	2	-

\*Map for illustration purpose, not to scale | Completed Projects are not being exhaustively displayed

## Revenue Visibility

**OC Received Projects**

Projects	Ownership	Completion as on 31 Mar 2024	Total Carpet Area (Sq.ft.)	Total Carpet Area Sold (Sq.ft.)	Sales Book as on 31 Mar 2024 (INR Cr)	Revenue Recognised (INR Cr)	Balance Revenue Recognition (INR Cr)	Unsold Carpet Area (Sq.ft.)	Estimated Sale value (INR Cr)	Revenue Potential (INR Cr)
(i)	(ii)	(iii)	(iv)	(v)	(vi)	(vii)	(viii) = (vii) – (vi)	(ix)	(x)	(xi) = (viii) + (x)
Nucleus C	70%	100%	1,03,149	1,02,163	92	89	3	986	1	4
Sikova	100%	100%	127,876	1,25,280	242	242	-	2,596	6	6
Greenfinity CD	100%	100%	69,652	62,429	168	168	-	7,223	18	18
Nucleus Commercial	70%	100%	1,01,780	12,032	9	9	-	89,748	88	88
<b>TOTAL</b>			<b>4,02,457</b>	<b>3,01,904</b>	<b>511</b>	<b>508</b>	<b>3</b>	<b>1,00,553</b>	<b>113</b>	<b>116</b>

**INR 511 Cr**Sales Book as on  
31 Mar 2024**INR 3 Cr**Revenue to be  
recognized on  
committed sales**INR 113 Cr**Revenue to be  
recognized from  
unsold stock**INR 116 Cr**Total Revenue  
Potential

## Revenue Visibility

# Ongoing Projects

Projects	Ownership	Completion as on 31 Mar 2024	Total Carpet Area (Sq.ft.)	Total Carpet Area Sold (Sq.ft.)	Sales Book as on 31 Mar 2024 (INR Cr)	Revenue Recognised (INR Cr)	Balance Revenue Recognition (INR Cr)	Unsold Carpet Area (Sq.ft.)	Estimated Sale value (INR Cr)	Revenue Potential (INR Cr)
(i)	(ii)	(iii)	(iv)	(v)	(vi)	(vii)	(viii) = (vii) – (vi)	(ix)	(x)	(xi) = (viii) + (x)
Manhattan	100%	53%	498,096	3,78,323	1,140	489	651	1,19,773	380	1,031
Prive	100%	70%	30,602	11,533	58	39	18	19,069	106	124
Eden	100%	61%	95,708	48,998	126	63	63	46,710	121	184
Lugaano & Florenza	70%	55%	2,60,288	2,21,457	199	90	108	38,831	45	153
Greenfinity AB	100%	3%	92,020	17,655	48	-	48	74,365	203	252
<b>TOTAL</b>			<b>9,76,714</b>	<b>6,77,966</b>	<b>1,571</b>	<b>682</b>	<b>889</b>	<b>2,98,748</b>	<b>855</b>	<b>1,744</b>

## INR 1,571 Cr

Sales Book as on  
31 Mar 2024

## INR 889 Cr

Revenue to be  
recognized on  
committed sales

## INR 855 Cr

Revenue to be  
recognized from  
unsold stock

## INR 1,744Cr

Total Revenue  
Potential

# Ongoing Project Update



**Ajmera Manhattan**



**76%**  
of Inventory Sold



Tower B : E-deck  
construction in progress



**June'27**  
Estimated project  
timelines as per RERA



**Ajmera Prive**



**38%**  
of Inventory Sold



RCC Stage  
Completed, MEP &  
Finishing in progress



**June'26**  
Estimated project  
timelines as per RERA



**Ajmera Eden**



**51%**  
of Inventory Sold



6<sup>th</sup> Floor Slab  
Completed,



**June'27**  
Estimated project  
timelines as per RERA



**Ajmera Greenfinity**



**19%**  
of Inventory Sold



Excavation work  
in progress



**Aug'27**  
Estimated project  
timelines as per RERA



**Ajmera Lugaano & Florenza**



**85%**  
of Inventory Sold



Fast track execution in  
progress, estimated to  
be completed by FY25.



**Lugaano – Sep'26**  
**Florenza – Sep'25**  
Estimated project  
timelines as per RERA

# Potential Launches

Project	Location	Ownership (%)	Estimated Launch (Month, Year)	Estimated Completion (Month, Year)	Estimated GDV (INR Cr)	Estimated Carpet Area (Sq.ft.)
Ajmera Iris	Bangalore	70%	Jun'24	Dec'27	150	2,35,000
Codename Bhandup*- Phase 1	Mumbai	85%	Jun'24	Dec'27	300	1,65,000
Codename Vikhroli	Mumbai	100%	Sep'24	Mar'28	700	3,25,000
Codename Central Mumbai 1	Mumbai	100%	Sep'24	Aug'28	800	4,05,000
Codename Versova	Mumbai	100%	Nov'24	Mar'28	360	90,700
Codename Yogi Nagar	Mumbai	100%	Dec'24	Jun'28	330	1,15,000
Codename Bandra**	Mumbai	50%	Dec'24	Jun'28	380	65,000
Codename Wadala	Mumbai	100%	Feb'25	Feb'29	1,550	5,00,000
<b>TOTAL ESTIMATED GDV (INR Cr)</b>					<b>4,570</b>	<b>19,00,700</b>

\*Codename Bhandup has further balance developmental potential of 8,30,000 sq.ft. (carpet basis) with Gross Development Value (GDV) of INR 1,600 Cr.

\*\* Economic Interest of 50% Stake considered.

# Revenue Visibility



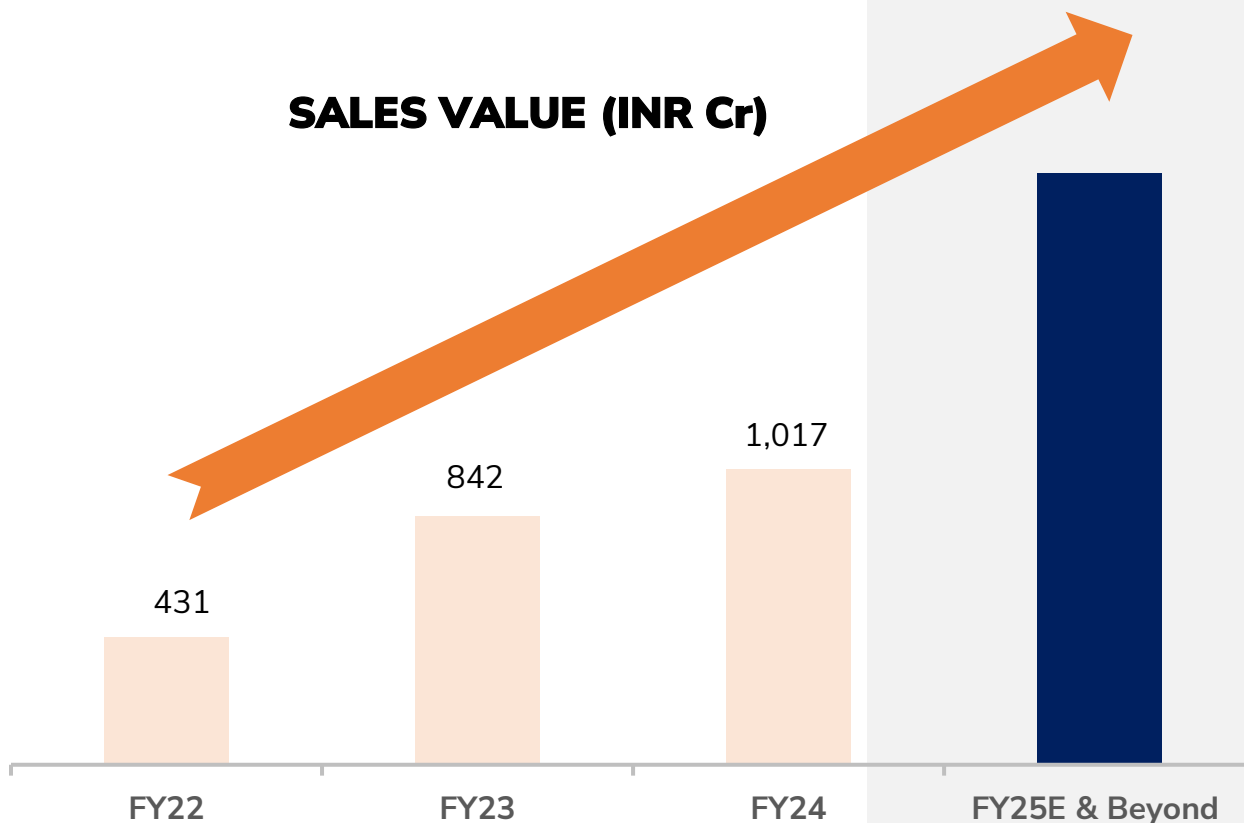
## Development potential – Owned Land Bank

Location	Type of Development	Estimated Carpet Area (in lakh Sq.ft.)	ARIL Stake	Development Plan
Wadala	Residential	13	100%	Phase-wise launch within 4-6 years
	Commercial	18.5	100%	Expected to be a lease model
Kanjurmarg	Residential	61	100%	Township development within 7-8 years
	Mix Use	18	100%	Phase-wise launch within 5-6 years
	<b>TOTAL</b>	<b>111</b>		

# Portfolio Expansion

by outperforming business guidance

**SALES VALUE (INR Cr)**



\* As announced as of Q3 FY24.

## How we are scaling up

Parameter	Existing	Future
Growing portfolio size	1.0 msf	2.9 msf
Expanding Launch Pipeline	1.3 msf*	1.9 msf
Maximizing Sales Inventory	INR 968 Cr	INR 4,570 Cr
Geographical expansion	4 locations	11 locations
Project Multiplicity	6	14



# 5X ROAD MAP – Strategy



## Organic Growth Strategy

- Unlocking potential of owned land bank
- Owned land in Mumbai has potential for 11.1mn.Sq.ft. development
- Streamlined development process and development flexibility to launch in phases as per market dynamics



## Inorganic Growth Strategy

- Expanding aggressively in established markets with strong brand recognition
- Active evaluation of asset light JV & JDA structures
- Targeting opportunities in the lucrative acquisitions



## Strategic Locational Advantage & Diverse Offerings

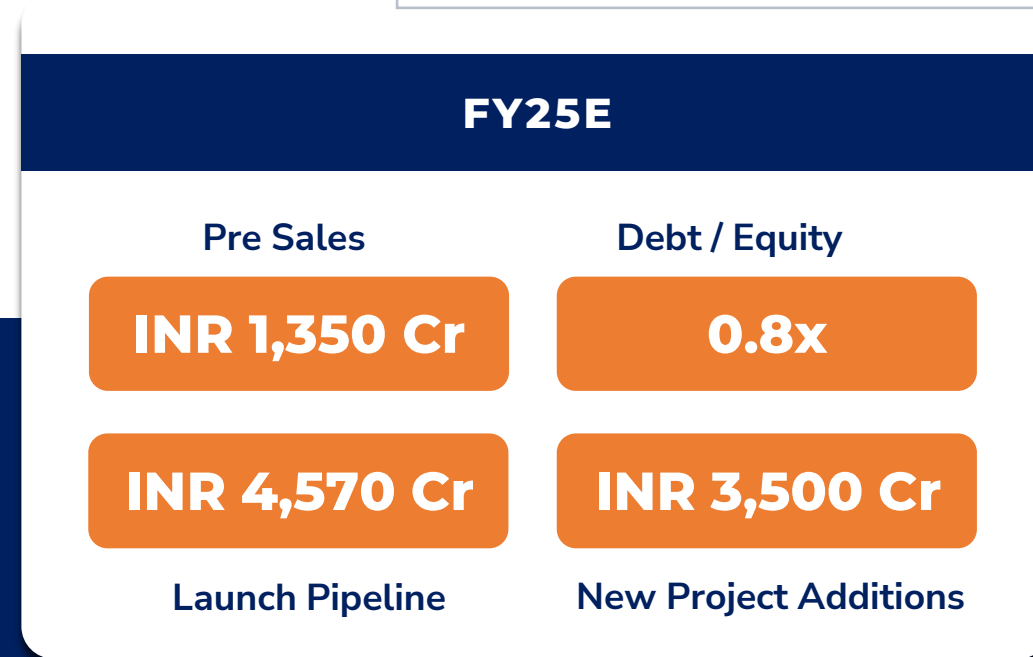
- Properties and land banks with strategic locational advantage
- Diverse offerings across premium, compact luxury and affordable residential segments & boutique commercial developments
- Maximizing overall customer base



## Robust & Responsible Execution efficiency

- Operational excellence through focus on execution & timely project completion
- Widespread projects contribute to the sales value
- Ensuring high-quality construction with sustainable and green practices

# Guidance for FY25E



FY 2024

A modern, minimalist interior space with curved walls and columns. The room features a large, open-plan layout with a curved wall on the left and a curved wall on the right. The ceiling is white with recessed lighting. The floor is a light-colored, textured material. In the foreground, there are several dark-colored sofas arranged in a seating area. In the background, there is a curved wall with a textured finish and a curved wall with a textured finish. The overall atmosphere is clean, modern, and sophisticated.

# FINANCIAL RESULTS SUMMARY

# Consolidated Financial Summary – Q4 & FY24

## Profit & Loss Statement

Particulars (INR Cr )	Q4 FY24	Q4 FY23	YoY	Q3 FY24	QoQ	FY24	FY23	YoY
Total Revenue	234.1	117.8	99%	208.6	12%	707.8	440.6	61%
Total Expenses	165.5	83.2	99%	146.8	13%	498.8	306.7	63%
EBITDA	68.6	34.6	98%	61.8	11%	209.0	134.0	56%
<i>EBITDA Margin (%)</i>	29%	29%		30%		30%	30%	
Finance Cost	28.3	14.7	93%	20.5	38%	68.5	36.3	89%
Depreciation & Amortisation	0.4	0.5	(1%)	0.7	(32%)	1.7	1.5	15%
Profit Before Tax	39.8	19.4	105%	40.6	(2%)	138.8	96.2	44%
<i>PBT Margin (%)</i>	17%	16%		19%		20%	22%	
Profit After Tax	28.8	15.1	90%	30.5	(6%)	102.8	71.5	44%
<i>PAT Margin (%)</i>	12%	13%		15%		15%	16%	
Diluted EPS	8.1	4.3	88%	8.6	(5%)	28.9	20.2	43%

# Consolidated Financial Summary – FY24

## Balance Sheet Statement

EQUITY AND LIABILITIES (INR Cr)	FY23	FY24
Equity Share Capital	35.5	35.5
Other Equity	738.2	830.2
Net Worth	773.7	865.7
Non-Controlling Interest	119.5	127.9
Financial Liabilities		
(i) Borrowings	805.9	764.3
(ii) Trade Payables	28.9	28.2
(iii) Other Financial Liabilities	0.7	0.7
Provisions	3.4	5.9
Other Non Current Liabilities	17.1	11.1
<b>Non Current Liabilities</b>	<b>1,749.2</b>	<b>1,803.8</b>
(i) Borrowings	19.9	43.3
(ii) Trade Payables	38.3	37.1
(iii) Other Financial Liabilities	6.6	2.3
Other current Liabilities	95.4	56.4
Provisions	10.3	18.3
Current Tax Liabilities	-	2.1
<b>Current Liabilities</b>	<b>170.5</b>	<b>159.5</b>
<b>TOTAL</b>	<b>1,919.7</b>	<b>1,963.3</b>

ASSETS (INR Cr)	FY23	FY24
Property, Plant & Equipment	26.9	29.5
Goodwill & Intangible Assets	41.8	41.9
Financial Assets		
(i) Investments	55.4	98.7
(iii) Loans	268.3	69.4
(iii) Trade Receivables	1.6	-
(iv) Other Financial Asset	40.6	42.0
Other Non Current Asset	12.6	56.6
<b>Non Current Assets</b>	<b>447.2</b>	<b>338.1</b>
Inventories	1,175.3	1,156.7
Financial Assets		
(i) Other Investment	10.7	10.9
(ii) Trade Receivables	134.9	214.8
(iii) Cash and Bank Balance	40.3	116.8
(iv) Loans	12.0	8.0
(v) Other Financial Asset	3.5	3.5
Current Tax Assets	10.9	9.6
Other Current Assets	84.9	104.9
<b>Current Assets</b>	<b>1,472.5</b>	<b>1,625.2</b>
<b>TOTAL</b>	<b>1,919.7</b>	<b>1,963.3</b>

# Cash Flow Statement – Q4 & FY24

	Particulars (INR Cr)	Q4 FY24	FY24
<b>(A)</b>	<b>Operating Inflows</b>	<b>197.3</b>	<b>570.8</b>
	Collection	197.3	570.8
<b>(B)</b>	<b>Operating Outflows</b>	<b>115.8</b>	<b>398.3</b>
	Construction Cost	78.3	241.1
	Liasioning & Approval	8.3	50.0
	Admin & Sales Overheads	29.1	107.3
<b>(C)</b>	<b>Gross Operating Cashflow (A-B)</b>	<b>81.5</b>	<b>172.4</b>
	Less : Taxes	(8.4)	(24.8)
<b>(D)</b>	<b>Net Operating Cashflow</b>	<b>73.1</b>	<b>147.7</b>

	Particulars (INR Cr)	Q4 FY24	FY24
<b>(E)</b>	<b>Net Investing Cashflow</b>	<b>(19.1)</b>	<b>(19.9)</b>
	Business Development	(20.3)	(28.0)
	Other Income	1.3	8.1
<b>(F)</b>	<b>Net Financing Cashflow</b>	<b>22.6</b>	<b>(51.3)</b>
	Loan Disbursement /(Repayments)	(9)	-
	Others	61.2	48.3
	Interest Cost	(29.5)	(99.6)
<b>(G)</b>	<b>Net Cashflow (D+E+F)</b>	<b>76.7</b>	<b>76.5</b>
<b>(F)</b>	Opening Cash & Cash Equivalent	40.1	40.3
	<b>Closing Cash &amp; Cash Equivalent (G+F)</b>	<b>116.8</b>	<b>116.8</b>

# Cash Flow Potential

Parameters (pre-tax & post-debt)	Completed Projects (INR Cr)	Ongoing Projects (INR Cr)	Total (INR Cr)
Balance collection from sold units	15	1,037	1,052
Value of unsold inventory	113	855	968
Balance Cost to incur	(2)	(834)	(836)
Project Debt	(6)	(435)	(442)
<b>Estimated Net Cash Flow</b>	<b>120</b>	<b>623</b>	<b>743</b>

- The projects that are yet to be launched are not included above. However, the surplus (pre-tax & post- debt) from projects in pipeline is estimated be around INR 1,300 Cr.
- Cash flow from other avenues is estimated to be around INR 330 Cr.
- Cash flow potential from ongoing projects, upcoming projects & from other avenues is estimated to be about **INR 2,373 Cr** over the lifecycle of projects.

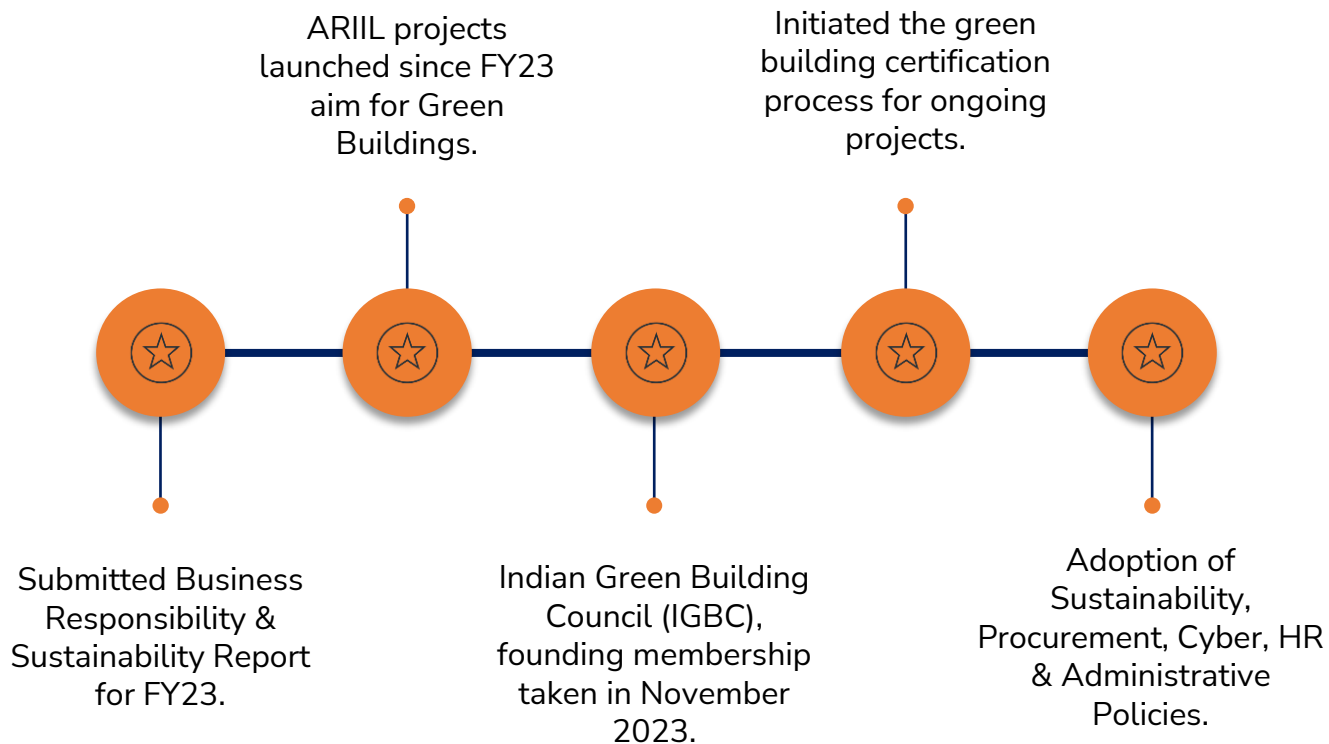
FY 2024

**ESG**

**ENVIRONMENT | SOCIAL | GOVERNANCE**



# ESG – Environmental Initiatives



ARIL has become a Founding Member of the IGBC.

Ajmera Treon has been awarded a Gold rating in its final certification.



# ESG – Social Initiatives



Mumbai Mobile Creches Facility at Wadala Site

Aided Jalkranti Trust for the construction of dams near villages in Rajkot, Gujarat



The Masoom Foundation aids out-of-school/dropout youth in tribal hamlets within Aarey Colony to pass the SSC examination.



Contribution to Mahan Trust to Aid Vision and Reduce Blindness Among Poor Tribal People.



Financial Assistance to under privileged towards healthcare viz. Angioplasty and Bypass surgery via Smt. Sushilaben R. Mehta & Sir Kikabhai Premchand Cardiac Institute amongst others

# ESG – Governance

## Strong Governance Practices



Board consists of professionals from **diverse fields**



SEBI Compliant, Regular and **timely disclosures**



Structured digital database online portal **to curb trading with UPSI**



**ERP platform** for supply chain management



Insurance renewals with **regular health checkups**

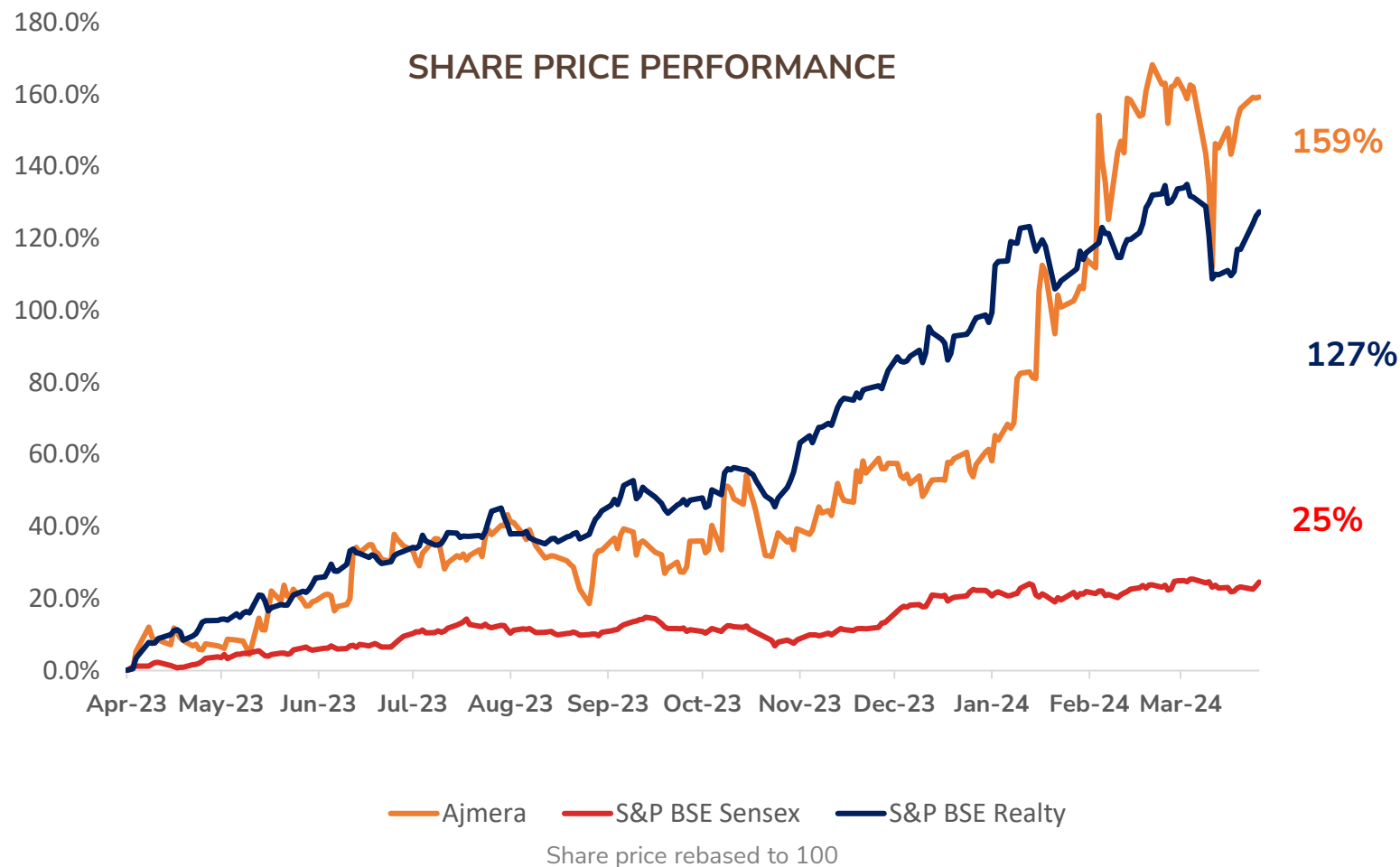
## Some of our Policies for Effective Governance

- Code of Insider Trading Policy
- Policy on Preservation of Documents
- Archival Policy
- Dividend Distribution Policy
- Board diversity policy
- Directors and Officers Insurance Policy
- Corporate Social and Business Responsibility Policy
- Code of conduct
- Whistle Blower Policy
- Nomination and Remuneration Policy
- Risk Management Policy
- Policy on Prevention and Redressal of Sexual Harassment at Workplace

# Shareholding & Price Movement

Shareholder Information as on 31 <sup>st</sup> Mar 2024	
BSE Ticker	513349
NSE Symbol	AJMERA
Market Cap* (in INR Cr)	2,572
Promoter holding %	74.20%
% Free-Float	25.80%
Free-Float Market Cap* (in INR Cr)	664
Shares Outstanding (in Cr)	3.55
3M ADTV** (Shares)	2,38,921
6M ADTV**(Shares)	2,66,059

Industry Real Estate



\*Market Cap as on 28<sup>th</sup> Mar,2024 at BSE \*\* ADTV : Average daily trading volume (NSE + BSE)

# THANK YOU

## **Ajmera Realty & Infra India Limited**

E-mail: [ir@ajmera.com](mailto:ir@ajmera.com)

Website: [www.ajmera.com](http://www.ajmera.com)

CIN No.: L27104MH1985PLC035659

### **Registered Office:**

Ajmera Realty & Infra India Ltd ,  
2nd Floor, Citi Mall, Andheri Link Road,  
Andheri (West), Mumbai - 400053  
Phone: 022 - 6698 4000

